

# COMPREHENSIVE MONTHLY FINANCIAL REPORT

May 2012



# ABOUT THIS REPORT

The City of Plano Finance Department is dedicated to excellence in local government, comprehensive fiscal management, compliance and reporting. The Comprehensive Monthly Financial Report (CMFR) is a unique document, directed at providing our audience (internal and external users), with the general awareness of the City's financial positions and economic activity.

This report is comprised of four sections:

1. The **Financial Analysis** reports the performance of the major operating funds of the City. Narrative disclosures are used to highlight any significant changes or fluctuations.
  - 1A. The **Financial Summary** provides comparative data for major revenue sources and expenditure items.
2. The **Economic Analysis** section contains a summary of the key economic indicators and an in-depth review with graphic illustrations.
3. The **Investment Report** provides a description of investment activity during the month and a summary of interest earnings.

We would like to acknowledge those responsible for this report: Heather Potyok for the Financial Summary; Amy Anderson for the Economic Analysis Report and Myra Conklin for the Investment Report.

The CMFR is intended to provide our audience with a timely, unique, and informative document. Please provide us with any comments or suggestions you may have and should you desire additional information, feel free to contact my office.



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Director of Finance  
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## **SECTION 1**

### **FINANCIAL ANALYSIS**

#### **City of Plano Comprehensive Monthly Financial Report**

This report is designed for internal use and does not include all the funds and accounts included in the City of Plano's operations. For a complete report, refer to the City of Plano Comprehensive Annual Financial Report, available on the City of Plano's website and through the City's Finance Department.

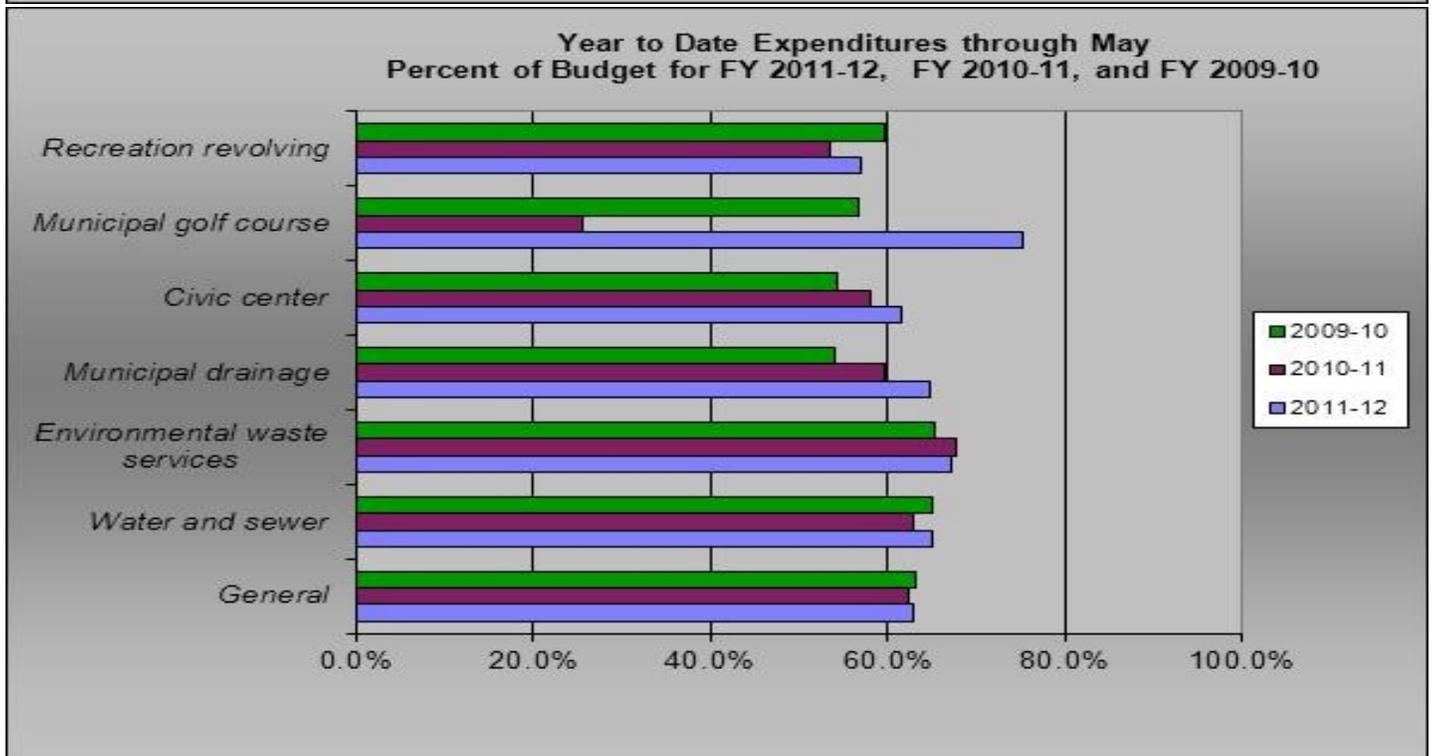
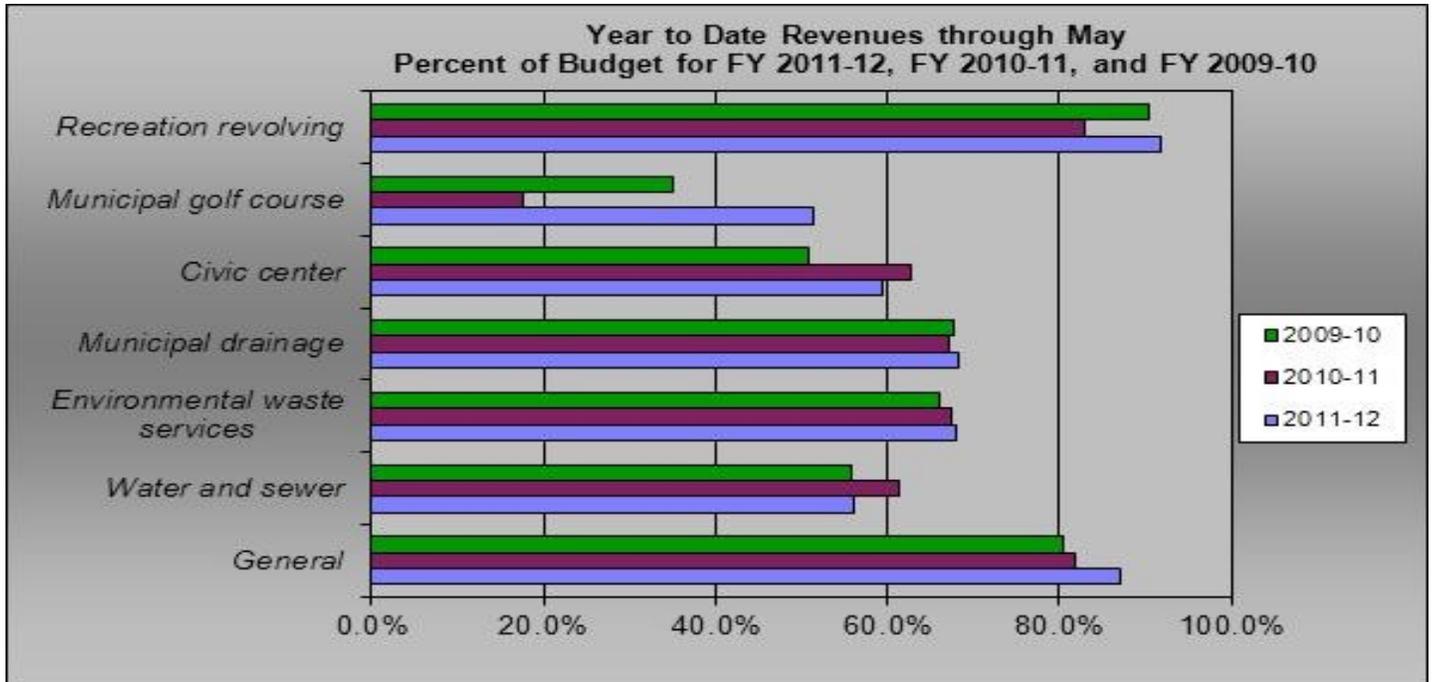
# REPORT NOTES MAY 2012

The information represented in this report provides a summary of the General Fund and Business-type revenues and expenses which offers readers an overview of the City of Plano's finances.

This section compares year to date activity in the current fiscal year to the same time period in prior year. Please note that beginning fund balances in all funds are subject to final audit adjustments.

The graphs below represent year to date revenues and expenses as a percent of the budget comparing the current and prior fiscal years.

## HIGHLIGHTS OF FUND VARIANCES



# REPORT NOTES CONTINUED

## MAY 2012

### FINANCIAL HIGHLIGHTS

#### GENERAL FUND VARIANCES

##### Revenues

- Sales tax revenues increased from the prior year by \$4,467,223, primarily as a result of positive audit adjustments of \$3.8 million in the current year, as well as improved consumer spending.
- Ad valorem tax revenues increased \$2,824,512 due an increase in the tax levy which is a result of an increase in property values.
- Court fine revenues are \$1,041,625 higher due to an increase in citation filings in addition to an increased effort in collections. In the prior year, 36,007 citations were filed while 49,096 citations were filed in the current year. Additionally, the City has had a successful warrant round-up in the current year.
- Interest income increased \$231,782 due to a larger ending fund balance than prior year. Interest income is allocated to all of the funds in the City based upon the ending fund balance.
- Cable television franchise fees increased \$296,477 due to an increase in the number of individuals signing up for cable TV services.
- In February 2012, a five year, \$1,000,000 sponsorship agreement with Texas Health Presbyterian Hospital Plano was approved, resulting in \$200,000 in sponsorship revenue for fiscal year 2012. As part of the agreement, Texas Health Plano will be recognized at four Plano recreation centers in addition to making health information available to the public at those locations.
- Rental registration fee revenues for multi-family dwellings increased \$173,525 as a result of timing of payments due to a change in the due date. The amendment to the ordinance changed the due date from June 30th to October 31st.
- Electric franchise revenues increased \$242,879 primarily due to hotter summer weather resulting in increased electric payments.
- Ambulance service revenue increased \$541,838 due to a new ambulance billing provider performing billing and collection services.
- Rental income increased \$267,607 primarily due to new annual lease payments of \$250,000 related to the Ridgeview Ranch Golf Club. There were no lease payments for the first fifteen years of the lease.
- Building permit revenues, which are based on square footage and valuation, are higher by \$740,133 primarily due to more and larger value projects in the current year.
- Athletic league participant fees increased \$68,730 as a result of timing of payments by various sports organizations for services provided by the Parks and Recreation Department coupled with a change in the fee structure effective January 1, 2011.
- Membership card fees increased \$275,047 due to the re-opening of Carpenter Park Recreation Center following the renovation. Carpenter Park closed on October 30, 2010 for renovations and re-opened on August 5, 2011. Carpenter Park was only open for one month in the prior fiscal year for this period.
- Gas franchise revenues decreased \$464,534 due to a surplus of natural gas resulting in lower prices.
- Athletic league participant user fees decreased \$73,178 due to a change in fee structure as of January 1, 2011 resulting in no fees for resident teams and non-resident teams paying \$72.00 per team in user fees.

##### Expenditures

- Municipal garage charges for the Police and Fire Departments increased \$69,976 and \$56,552, respectively, due to increased fuel costs as well as major repairs to vehicles and equipment.
- Costs and encumbrances for non-print media increased \$143,862 as a result of an increased emphasis on building the DVD collection and the PlayAway collection for the City libraries. PlayAway is a pre-loaded personal listening device containing one entire book.
- PC (personal computer) replacement charges increased \$280,898 as a result of PC replacement charges not being charged to departments in the prior year as a longer warranty on the personal computers (PCs) lengthened the replacement cycle from three to four years, alleviating the annual departmental PC replacement expenditure for 2010-11.

# REPORT NOTES CONTINUED

## MAY 2012

- Park and field service contracts increased \$225,524 primarily due to an additional contract for services performed in the off season due to the mild fall and winter in addition to an increase in the amount of encumbered funds at this time.
- Personnel services increased \$530,329 from the prior year primarily due to an increase in the number of retirees resulting in lump sum pay in final checks, sick and vacation payout in March 2012 offset by a decline in head count by approximately one part-time individual, seven full-time employees, and two civil service employees. Additionally, a portion of the increase is due to a 0.73% increase in the employer percentage contributed to Texas Municipal Retirement System (TMRS) effective January 1, 2011 and a 2% across the board salary increase effective September 26, 2011.
- Costs associated with ammunition in the Police Department decreased \$104,352. Ammunition is procured on an "as needed basis."
- Contract costs for the Art Center of North Texas decreased \$172,125 as the City is no longer paying operations and maintenance costs.
- Replacement charges decreased \$173,918 due to an extension of large rolling stock and equipment purchase cycles to reduce the cost impact to the General Fund.
- Contract costs for signs and markings decreased \$148,125 due to a decline in encumbered funds carried over in the current year in addition to budget reductions.
- The General Fund reimbursed the Golf Course Fund \$150,613 for golf course renovations in the prior year.
- Medical and surgical expenses for the Fire Department for Emergency Medical Services decreased \$92,354. Medical and surgical expenses are incurred on an "as needed basis."
- Prior year costs for judgments and damages include costs of \$432,263 due to a legal settlement.
- Contractual repair costs for City buildings decreased \$63,319 as these services are performed on an as-needed basis.
- Water billings to City Departments decreased \$122,613 due to a reduction in usage as a result of water restrictions.

### BUSINESS-TYPE VARIANCES

#### Water and Sewer

Water revenues declined \$3,969,365 due to the extreme drought conditions which increased water restrictions to Stage 3 effective November 1, 2011. Interest income increased \$105,843 due to a larger ending fund balance than prior year. Expenses and encumbrances for the fixed network meter reading system increased \$4,155,128 due to an increase in the number of meters installed and the related costs. Contract costs for utility engineering increased \$278,982 due to a 2011 Water Quality Study. Professional contract costs increased \$166,025 due to the purchase of Blackboard Connect, a new communication tool that can be utilized by all City departments as a means to communicate with citizens. Contractual payments to North Texas Municipal Water District (NTMWD) increased \$1,993,733 due to an 8.8% rate increase effective October 1, 2011. Land contract costs increased \$110,775 due to a contract in place to complete the exterior work on the Environmental Education Complex related to dirt, hardscape, irrigation, and landscape preparation. The Water and Sewer Fund was reimbursed \$130,000 by the Environmental Waste Services Fund for a split rail fence and plant materials at the Environmental Education Complex. Electric payments decreased \$234,822 due to a decreased demand on the pump station due to the imposed water restrictions.

#### Environmental Waste Services

Commercial solid waste revenues are \$717,119 higher primarily due to an increase in collection fees, disposal volumes and timing of collections. Commercial solid waste revenues are the City's portion of the waste and disposal fees collected by Allied Waste, the City's waste disposal contractor. Revenues related to the sale of compost increased \$182,269 due to the addition of new customers. Recycling revenues decreased \$92,582 due to an increase in the processing fee in November 2011 as well as a decrease in tonnage and commodity prices. Tipping fees decreased \$60,119 due to a decline in landscapers dropping off materials.

# REPORT NOTES CONTINUED

## MAY 2012

Prior year capital outlay expenditures of \$81,380 relate to the installation of electrical work for a new fuel tank which NTWMD required the City to install at Custer Road. In addition, a new bagging machine was installed at the 121 Regional Compost Facility. Plano's percentage of contractual payments to NTWMD decreased \$213,133 due to a credit issued in the current year for a decline in actual usage for the previous fiscal year. Payment is based on allocation of tonnage between member cities. Personnel services decreased \$66,259 due to a reduction in headcount from the prior year in addition to an individual that retired in March 2011. Municipal garage charges increased \$281,390 due to increased fuel and repair costs. Additional purchases of trash trucks and increased replacement costs resulted in increased replacement charges of \$127,143. The Environmental Waste Services Fund reimbursed the Water and Sewer Fund \$130,000 for a split rail fence and plant materials at the Environmental Education Complex. Non-capital hardware costs of \$27,342 are due to the DriveCam program being funded at the department level in the current year as compared to being funded through the Property Liability Loss Fund in previous years. Current year rolling stock expenses include \$72,524 for an additional rear-end loader vehicle for the collection of yard trimmings.

### Municipal Drainage

Municipal drainage charges have remained consistent with the prior year at approximately \$3.5 million as there have been no rate changes. Maintenance cost for curb repair and concrete related to items such as rebar, saw blades, dowel pins, and lumber increased \$48,656 due to timing of purchase orders. Prior year expenses of \$38,519 for land improvement costs relate to pond restoration and silt removal from three park ponds. Contract costs related to street sweeping and mowing services decreased \$53,627 due to budget reductions.

### Civic Center

Lost business due to increasing regional competition has resulted in a decrease of lease fees, concession sales, and alcohol sales of \$4,865, \$5,904, and \$28,726, respectively. Additionally, equipment rentals are down \$17,381 as clients are using less technology in general and those that use it are bringing more of their own equipment. The increase in catering sales of \$128,327 is attributable to new clients in addition to clients being more inclined to purchase food in the current year. Service charges/fees, a function of catering sales, increased \$21,754. As a result of increased food and beverage sales, concession food costs increased \$34,376. Interest income increased \$11,421 due to a larger ending fund balance. Electric payments decreased \$42,961 due to timing of payments. Grant awards in support of Historic Preservation and the Cultural Arts are based on a fixed percentage of budgeted hotel/motel tax receipts. These grant awards are calculated using fifteen percent of budgeted hotel/motel tax revenues for the current year. Historic Preservation and Cultural Arts grant awards increased \$127,227 and \$69,427, respectively, primarily due to an increase in budgeted hotel/motel tax revenues. Personnel costs increased \$93,376 due to a 2% across the board pay increase effective September 26, 2011 in addition to an increase in employer percentage contributed to Texas Municipal Retirement System (TMRS) effective January 1, 2011 and an increase in full-time positions. Current year implements and apparatus expenses of \$25,530 relate to replacement of catering banquet equipment and purchasing equipment for a new snack bar. Contract labor costs, a function of catering sales, increased \$21,482 while professional service contracts increased \$15,683 due to an additional project conducted by the Convention and Visitors Bureau advertising agency.

### Golf Course

The Golf Course was closed for renovation during most of October and opened on October 31<sup>st</sup> in the current year. Pecan Hollow Golf Course was closed 50 days in the current year, and year to date rounds played are up by 23,088. In the prior year, the Golf Course closed for renovations in November and revenues totaled \$65,680 prior to the closure. Current year revenue totaled \$492,377. Personnel services increased \$170,599 due to the golf course being fully staffed.

# REPORT NOTES CONTINUED

## MAY 2012

Botanical and agricultural costs increased \$33,466 due to the golf course closure in the prior year. Costs for maintenance parts and supplies increased \$21,796 due to the golf course closure in the prior year. The General and Park Improvement Funds reimbursed the Golf Course Fund \$202,490 for golf course renovations in the prior year. Increased software costs of \$6,749 relate to a new on-line tee time reservation system. Prior year contract costs of \$50,000 relate to two of four installments being paid to the Golf Pro in the prior year for services he renders on behalf of the City for the golf course.

### Recreation Revolving

Carpenter Park Recreation Center closed on October 30, 2010 and re-opened on August 5, 2011 after a renovation project. The renovation added 9,100 square feet resulting in the new weight and fitness room being 230% larger and allowing for a 1,500 square foot Senior Activity/Multi-Purpose room. Carpenter Park Recreation Center was open one month in the prior year for this period. Recreation fee revenue increased \$411,310 due to the increased enrollment in activities at Carpenter Recreation Center. Contract costs and credit card fees for Carpenter Recreation center increased \$94,899 and \$18,353, respectively, as additional instructors are needed in addition to the increase in the number of individuals participating and paying with a credit card. Additionally, contract costs increased \$10,093 due to deposits and booking fees for the new Texas Music Series, a monthly event where country artists perform at the Courtyard Theater. Professional contract costs for printing of the Leisure Guide decreased \$13,252 due to fewer guides being printed.



## **SECTION 1A**

### **FINANCIAL SUMMARY**

**City of Plano  
Comprehensive Monthly Financial Report**

**MONTHLY FINANCIAL SUMMARY REPORT  
THROUGH MAY 31 OF FISCAL YEARS 2012, 2011, AND 2010  
GENERAL FUND**

	<u>Fiscal</u> <u>Year</u>	<u>Annual</u> <u>Budget</u>	<u>8 Months</u> <u>Actual</u>	<u>Actual/</u> <u>Budget</u>	<u>Performance</u> <u>Index *</u>
<b>REVENUES:</b>					
<b>Ad valorem tax</b>	2012	\$ 78,254,045	77,607,611	99.2%	148.76
	2011	76,291,685	74,783,099	98.0%	147.03
	2010	82,436,251	80,750,537	98.0%	146.93
<b>Sales tax</b>	2012	57,012,269	47,871,580	84.0%	125.95
	2011	57,012,269	43,404,357	76.1%	114.20
	2010	57,821,890	39,193,943	67.8%	101.68
<b>Other revenue</b>	2012	49,654,414	35,598,789	71.7%	107.54
	2011	49,822,530	31,919,713	64.1%	96.10
	2010	<u>49,997,631</u>	<u>32,959,434</u>	65.9%	98.88
<b>TOTAL REVENUE</b>	2012	184,920,728	161,077,980	87.1%	130.66
	2011	183,126,484	150,107,169	82.0%	122.95
	2010	<u>190,255,772</u>	<u>152,903,914</u>	80.4%	120.55
<b>EXPENDITURES &amp; ENCUMBRANCES:</b>					
<b>Current operating</b>	2012	\$ 195,269,133	121,850,970	62.4%	93.60
	2011	196,031,891	121,668,552	62.1%	93.10
	2010	197,663,823	123,718,072	62.6%	93.89
<b>Capital outlay</b>	2012	1,000,000	1,433,379	143.3%	215.01
	2011	1,026,000	1,404,536	136.9%	205.34
	2010	<u>1,010,000</u>	<u>1,574,623</u>	155.9%	233.85
<b>Total expenditures and encumbrances</b>	2012	196,269,133	123,284,349	62.8%	94.22
	2011	197,057,891	123,073,088	62.5%	93.68
	2010	<u>198,673,823</u>	<u>125,292,695</u>	63.1%	94.60
<b>Excess (deficiency) of revenues over (under) expenditures</b>	2012	(11,348,405)	37,793,631	-	-
	2011	(13,931,407)	27,034,081	-	-
	2010	(8,418,051)	27,611,219	-	-
<b>OTHER FINANCING SOURCES (USES)</b>					
<b>Transfers in</b>	2012	18,435,944	12,290,629	66.7%	100.00
	2011	19,741,695	13,546,942	68.6%	102.93
	2010	19,486,530	12,991,020	66.7%	100.00
<b>Transfers out</b>	2012	(20,641,085)	(14,672,134)	71.1%	106.62
	2011	(19,929,334)	(13,561,902)	68.0%	102.07
	2010	<u>(20,344,972)</u>	<u>(13,711,630)</u>	67.4%	101.09
<b>NET CHANGE IN FUND BALANCES</b>	2012	(13,553,546)	35,412,126		
	2011	(14,119,046)	27,019,121		
	2010	(9,276,493)	26,890,609		
<b>FUND BALANCES-BEGINNING</b>	2012		44,833,725		
	2011		41,400,577		
	2010		<u>42,744,130</u>		
<b>FUND BALANCES-ENDING MAY 31</b>	2012		80,245,851		
	2011		68,419,698		
	2010		<u>69,634,739</u>		

\* The Performance Index is a projection of the City's proximity to arriving at budget figures at this point in time. It is calculated taking twelve months divided by the number of months completed to date in the current fiscal year times 100 multiplied by the actual/budget percentage.

**MONTHLY FINANCIAL SUMMARY REPORT  
THROUGH MAY 31 OF FISCAL YEARS 2012, 2011, AND 2010  
WATER AND SEWER FUND**

	<u>Fiscal Year</u>	<u>Annual Budget</u>	<u>8 Months Actual</u>	<u>Actual/ Budget</u>	<u>Performance Index*</u>
<b>REVENUES:</b>					
<b>Water and sewer revenue</b>	2012	\$ 118,768,398	66,374,609	55.9%	83.83
	2011	114,814,263	70,488,403	61.4%	92.09
	2010	114,488,347	63,725,195	55.7%	83.49
<b>Other fees and service charges</b>	2012	3,252,285	1,896,262	58.3%	87.46
	2011	3,026,852	1,707,448	56.4%	84.62
	2010	<u>2,818,831</u>	<u>1,622,449</u>	57.6%	86.34
<b>TOTAL REVENUE</b>	2012	122,020,683	68,270,871	56.0%	83.93
	2011	117,841,115	72,195,851	61.3%	91.90
	2010	<u>117,307,178</u>	<u>65,347,644</u>	55.7%	83.56
<b>EXPENSES &amp; ENCUMBRANCES:</b>					
<b>Capital outlay</b>	2012	20,849	142,945	685.6%	1028.43
	2011	-	37,483	0.0%	0.00
	2010	-	1,242,789	0.0%	0.00
<b>Other expenses &amp; encumbrances</b>	2012	87,733,539	56,891,361	64.8%	97.27
	2011	79,534,355	49,901,376	62.7%	94.11
	2010	<u>78,000,112</u>	<u>49,531,273</u>	63.5%	95.25
<b>Total expenses and encumbrances</b>	2012	87,754,388	57,034,306	65.0%	97.49
	2011	79,534,355	49,938,859	62.8%	94.18
	2010	<u>78,000,112</u>	<u>50,774,062</u>	65.1%	97.64
<b>Excess (deficiency) of revenues over (under) expenses</b>	2012	34,266,295	11,236,565	-	-
	2011	38,306,760	22,256,992	-	-
	2010	39,307,066	14,573,582	-	-
<b>TRANSFERS IN (OUT)</b>					
<b>Transfers in</b>	2012	-	-	0.0%	-
	2011	-	700,000	0.0%	-
	2010	-	-	0.0%	-
<b>Transfers out</b>	2012	(34,849,160)	(22,432,773)	64.4%	96.56
	2011	(33,965,035)	(22,643,357)	66.7%	100.00
	2010	<u>(38,482,630)</u>	<u>(25,655,087)</u>	66.7%	100.00
<b>CHANGE IN NET ASSETS</b>	2012	\$ (582,865)	(11,196,208)		
	2011	4,341,725	313,635		
	2010	824,436	(11,081,505)		
<b>TOTAL NET ASSETS-BEGINNING</b>	2012		364,250,750		
	2011		343,560,326		
	2010		<u>324,231,841</u>		
<b>TOTAL NET ASSETS-ENDING MAY 31</b>	2012		353,054,542		
	2011		343,873,961		
	2010		<u>313,150,336</u>		

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**MONTHLY FINANCIAL SUMMARY REPORT  
THROUGH MAY 31 OF FISCAL YEARS 2012, 2011, AND 2010  
ENVIRONMENTAL WASTE SERVICES FUND**

	<u>Fiscal Year</u>	<u>Annual Budget</u>	<u>8 Months Actual</u>	<u>Actual/ Budget</u>	<u>Performance Index*</u>
<b>REVENUES:</b>					
<b>Commerical solid waste franchise</b>	2012	\$ 6,834,921	4,991,081	73.0%	109.53
	2011	6,504,545	4,273,962	65.7%	98.56
	2010	6,709,797	4,437,722	66.1%	99.21
<b>Refuse collection revenue</b>	2012	13,418,184	8,961,631	66.8%	100.18
	2011	13,172,550	9,024,185	68.5%	102.76
	2010	13,005,330	8,785,853	67.6%	101.33
<b>Other fees and service charges</b>	2012	2,962,558	1,856,872	62.7%	94.02
	2011	2,455,656	1,604,274	65.3%	97.99
	2010	2,508,431	1,470,261	58.6%	87.92
<b>TOTAL REVENUE</b>	2012	23,215,663	15,809,584	68.1%	102.15
	2011	22,132,751	14,902,421	67.3%	101.00
	2010	22,223,558	14,693,836	66.1%	99.18
<b>EXPENSES &amp; ENCUMBRANCES:</b>					
<b>Capital outlay</b>	2012	667,000	92,460	13.9%	20.79
	2011	6,500	83,145	1279.2%	1918.73
	2010	-	-	0.0%	0.00
<b>Other expenses &amp; encumbrances</b>	2012	21,814,011	14,984,268	68.7%	103.04
	2011	21,502,075	14,476,541	67.3%	100.99
	2010	21,209,293	13,869,663	65.4%	98.09
<b>Total expenses and encumbrances</b>	2012	22,481,011	15,076,728	67.1%	100.60
	2011	21,508,575	14,559,686	67.7%	101.54
	2010	21,209,293	13,869,663	65.4%	98.09
<b>Excess (deficiency) of revenues over (under) expenses</b>	2012	734,652	732,856	-	-
	2011	624,176	342,735	-	-
	2010	1,014,265	824,173	-	-
<b>TRANSFERS IN (OUT)</b>					
<b>Transfers in</b>	2012	100,000	66,667	66.7%	100.00
	2011	100,000	66,667	66.7%	100.00
	2010	100,000	66,667	66.7%	100.00
<b>Transfers out</b>	2012	(1,264,415)	(842,943)	66.7%	100.00
	2011	(1,275,905)	(1,550,603)	121.5%	182.29
	2010	(1,288,707)	(859,138)	66.7%	100.00
<b>CHANGE IN NET ASSETS</b>	2012	\$ (429,763)	(43,420)		
	2011	(551,729)	(1,141,201)		
	2010	(174,442)	31,702		
<b>TOTAL NET ASSETS-BEGINNING</b>	2012		2,190,138		
	2011		2,128,099		
	2010		1,677,124		
<b>TOTAL NET ASSETS-ENDING MAY 31</b>	2012		2,146,718		
	2011		986,898		
	2010		1,708,826		

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**MONTHLY FINANCIAL SUMMARY REPORT  
THROUGH MAY 31 OF FISCAL YEARS 2012, 2011, AND 2010  
MUNICIPAL DRAINAGE FUND**

	<u>Fiscal Year</u>	<u>Annual Budget</u>	<u>8 Months Actual</u>	<u>Actual/Budget</u>	<u>Performance Index*</u>
<b>REVENUES:</b>					
<b>Fees and service charges</b>	2012	\$ 5,158,231	3,509,679	68.0%	102.06
	2011	5,145,367	3,475,952	67.6%	101.33
	2010	5,007,613	3,424,942	68.4%	102.59
<b>Miscellaneous revenue</b>	2012	26,000	25,283	97.2%	145.86
	2011	42,440	12,295	29.0%	43.46
	2010	85,000	25,922	30.5%	45.74
<b>TOTAL REVENUE</b>	2012	5,184,231	3,534,962	68.2%	102.28
	2011	5,187,807	3,488,247	67.2%	100.86
	2010	5,092,613	3,450,864	67.8%	101.64
<b>EXPENSES &amp; ENCUMBRANCES:</b>					
<b>Capital outlay</b>	2012	-	3,521	0.0%	-
	2011	300,000	39,500	13.2%	19.75
	2010	-	-	0.0%	-
<b>Other expenses &amp; encumbrances</b>	2012	2,628,169	1,696,218	64.5%	96.81
	2011	2,604,071	1,690,914	64.9%	97.40
	2010	3,026,620	1,636,720	54.1%	81.12
<b>Total expenses and encumbrances</b>	2012	2,628,169	1,699,739	64.7%	97.01
	2011	2,904,071	1,730,414	59.6%	89.38
	2010	3,026,620	1,636,720	54.1%	81.12
<b>Excess (deficiency) of revenues over (under) expenses</b>	2012	2,556,062	1,835,223	-	-
	2011	2,283,736	1,757,833	-	-
	2010	2,065,993	1,814,144	-	-
<b>TRANSFERS OUT</b>					
<b>Operating transfers out</b>	2012	(3,290,690)	(2,193,793)	66.7%	100.00
	2011	(3,291,318)	(2,194,212)	66.7%	100.00
	2010	(2,991,845)	(1,994,563)	66.7%	100.00
<b>CHANGE IN NET ASSETS</b>	2012	(734,628)	(358,570)		
	2011	(1,007,582)	(436,379)		
	2010	(925,852)	(180,419)		
<b>TOTAL NET ASSETS-BEGINNING</b>	2012		32,725,438		
	2011		32,455,677		
	2010		23,065,380		
<b>TOTAL NET ASSETS-ENDING MAY 31</b>	2012		32,366,868		
	2011		32,019,298		
	2010		22,884,961		

\* The Performance Index is a projection of the City's proximity to arriving at budget figures at this point in time. It is calculated taking twelve months divided by the number of months completed to date in the current fiscal year times 100 multiplied by the actual/budget percentage.

**MONTHLY FINANCIAL SUMMARY REPORT  
THROUGH MAY 31 OF FISCAL YEARS 2012, 2011, AND 2010  
NONMAJOR BUSINESS-TYPE FUNDS**

	<b>Fiscal Year</b>	<b>Annual Budget</b>	<b>8 Months Actual</b>	<b>Actual/ Budget</b>	<b>Performance Index*</b>
<b>REVENUES:</b>					
Hotel/motel tax	2012	\$ 4,567,687	2,673,221	58.5%	87.79
	2011	3,946,116	2,649,512	67.1%	100.71
	2010	4,494,486	2,213,673	49.3%	73.88
Other revenue	2012	6,310,469	4,792,063	75.9%	113.91
	2011	5,590,680	3,795,003	67.9%	101.82
	2010	6,761,751	4,577,939	67.7%	101.56
<b>TOTAL REVENUE</b>	2012	10,878,156	7,465,284	68.6%	102.94
	2011	9,536,796	6,444,515	67.6%	101.36
	2010	11,256,237	6,791,612	60.3%	90.50
<b>EXPENSES &amp; ENCUMBRANCES:</b>					
Capital outlay	2012	-	32,279	0.0%	-
	2011	-	14	0.0%	-
	2010	-	49,774	0.0%	-
Other expenses & encumbrances	2012	10,831,426	6,563,003	60.6%	90.89
	2011	10,427,098	5,801,680	55.6%	83.46
	2010	12,218,004	6,829,913	55.9%	83.85
<b>Total expenses and encumbrances</b>	2012	10,831,426	6,595,282	60.9%	91.34
	2011	10,427,098	5,801,694	55.6%	83.46
	2010	12,218,004	6,879,687	56.3%	84.46
<b>Excess (deficiency) of Revenues over (under) expenses</b>	2012	46,730	870,002	-	-
	2011	(890,302)	642,821	-	-
	2010	(961,767)	(88,075)	-	-
<b>TRANSFERS OUT:</b>					
Operating transfers out	2012	(560,376)	(373,584)	66.7%	100.00
	2011	(454,772)	(303,181)	66.7%	100.00
	2010	(577,806)	(385,204)	66.7%	100.00
<b>CHANGE IN NET ASSETS</b>	2012	(513,646)	496,418		
	2011	(1,345,074)	339,640		
	2010	(1,539,573)	(473,279)		
<b>TOTAL NET ASSETS-BEGINNING</b>	2012		8,611,952		
	2011		10,264,683		
	2010		10,801,647		
<b>TOTAL NET ASSETS-ENDING MAY 31</b>	2012		9,108,370		
	2011		10,604,323		
	2010		10,328,368		

\* The Performance Index is a projection of the City's proximity to arriving at budget figures at this point in time. It is calculated taking twelve months divided by the number of months completed to date in the current fiscal year times 100 multiplied by the actual/budget percentage.

CITY OF PLANO, TEXAS  
EQUITY IN TREASURY POOL  
May 2012

FUND NO.	FUND NAME	CASH	EQUITY IN TREASURY POOL	TOTAL 5/31/2012	TOTAL 10/1/2011	TOTAL 5/31/2011
<b>GENERAL FUND:</b>						
01	General	\$ 42,011	81,398,014	81,440,025	44,178,414	66,980,080
77	Payroll	-	2,711,269	2,711,269	3,390,701	2,275,584
		<u>42,011</u>	<u>84,109,283</u>	<u>84,151,294</u>	<u>47,569,115</u>	<u>69,255,664</u>
<b>DEBT SERVICE FUND:</b>						
03	G.O. Debt Service	-	34,712,944	34,712,944	2,057,646	32,946,067
		<u>-</u>	<u>34,712,944</u>	<u>34,712,944</u>	<u>2,057,646</u>	<u>32,946,067</u>
<b>CAPITAL PROJECTS:</b>						
21	Senior Center Facilities	-	324,290	324,290	322,158	288,582
22	Recreation Center Facilities	-	1,252,376	1,252,376	1,244,673	1,200,231
23	Street Enhancement	-	1,774,489	1,774,489	1,763,711	1,717,256
25	1991 Police & Courts Facility	-	1,535,810	1,535,810	1,526,482	1,505,812
27	1991 Library Facility	-	913,038	913,038	907,448	894,103
28	1991 Fire Facility	-	3,895,182	3,895,182	3,871,202	3,792,752
29	Technology Improvements	-	1,733,012	1,733,012	1,693,852	1,460,662
31	Municipal Facilities	-	509,347	509,347	503,832	473,843
32	Park Improvements	-	7,312,655	7,312,655	7,266,875	7,055,832
33	Street & Drainage Improvement	-	15,824,789	15,824,789	15,391,886	14,459,683
35	Capital Reserve	-	45,669,398	45,669,398	44,618,657	44,412,651
38	DART L.A.P.	-	269,350	269,350	267,714	264,089
39	Spring Creekwalk	-	24,554	24,554	24,405	24,074
52	Park Service Areas	-	5,043,970	5,043,970	4,911,270	4,698,586
53	Creative & Performing Arts	-	2,296,825	2,296,825	2,282,875	2,310,236
54	Animal Control Facilities	-	343,765	343,765	341,677	337,050
59	Service Center	-	126,153	126,153	125,387	123,689
60	Joint Use Facilities	-	662,362	662,362	658,339	649,391
85	Public Arts	-	128,709	128,709	127,928	124,083
160	TXDOT-SH121	-	7,769,703	7,769,703	10,401,335	9,731,946
109	G.O. Bond Clearing - 2010	-	1,612,829	1,612,829	2,254,050	3,961,053
110	G.O. Bond Clearing - 1999	-	389,115	389,115	386,751	293,118
190	G.O. Bond Clearing - 2000	-	3,623,267	3,623,267	3,601,260	3,605,188
230	Tax Notes Clearing - 2001	-	1,120,135	1,120,135	1,113,332	1,114,546
240	G.O. Bond Clearing - 2001-A	-	-	-	-	72,870
250	Tax Notes Clearing - 2001-A	-	60,088	60,088	59,723	59,788
270	G.O. Bond Refund/Clearing - 2003	-	4,082	4,082	4,057	8,282
089	C.O. Bond Clearing - 2006	-	145,229	145,229	144,347	144,505
102	G.O. Bond Clearing - 2007	-	57,149	57,149	73,511	73,723
105	Tax Notes Clearing - 2007	-	-	-	-	(53,347)
082	G.O. Bond Clearing - 2008	-	-	-	-	(10,235)
083	Tax Notes Clearing - 2008	-	-	-	-	3,064
106	G.O. Bond Clearing - 2009	-	780,677	780,677	2,615,881	3,805,067
150	Tax Notes Clearing - 2009	-	-	-	-	6,384,692
220	Tax and Revenue C.O. Clearing - 2010	-	8,531,617	8,531,617	8,960,547	10,010,908
92	G.O. Bond Clearing - 2011	-	5,614,429	5,614,429	13,257,914	16,956,683
120	G.O. Bond Refund/Clearing - 2011	-	27,102,182	27,102,182	-	-
		<u>-</u>	<u>146,450,576</u>	<u>146,450,576</u>	<u>130,723,079</u>	<u>141,954,456</u>
<b>ENTERPRISE FUNDS:</b>						
26	Municipal Drainage CIP	-	372,666	372,666	370,402	365,387
34	Sewer CIP	-	13,724,006	13,724,006	12,276,808	11,976,512
36	Water CIP	-	13,737,118	13,737,118	17,552,619	14,859,616
37	Downtown Center Development	-	209,012	209,012	178,323	165,509
41	Water & Sewer - Operating	787,181	7,981,258	8,768,439	17,531,332	1,944,499
42	Water & Sewer - Debt Service	-	597,507	597,507	340,240	1,213,012
43	Municipal Drainage - Debt Service	-	2,870,449	2,870,449	3,814,759	2,337,788
45	Sustainability & Environmental Services	650	982,610	983,260	979,603	460,528
46	Convention & Tourism	2,717	2,497,796	2,500,513	2,621,632	2,097,735
81	Friends of Plano Centre	-	4,082	4,082	4,057	4,002
47	Municipal Drainage	-	3,229,220	3,229,220	3,471,104	3,671,556
48	Municipal Golf Course	-	(5,550)	(5,550)	75,720	78,923
49	Property Management	-	-	-	-	120,750
51	Recreation Revolving	350	2,295,136	2,295,486	1,561,444	1,817,592
330	Municipal Drain Rev Bond Clearing - 2007	-	232,347	232,347	230,936	227,809
340	Municipal Drain Rev Bond Clearing - 2008	-	312,431	312,431	840,954	1,724,630
107	Municipal Drain Rev Bond Clearing - 2009	-	1,701,231	1,701,231	1,690,898	1,802,344
260	Municipal Drain Rev Bond Clearing - 2010	-	3,466,926	3,466,926	3,445,868	3,638,091
		<u>790,898</u>	<u>54,208,245</u>	<u>54,999,143</u>	<u>66,986,699</u>	<u>48,506,283</u>

CITY OF PLANO, TEXAS  
EQUITY IN TREASURY POOL  
May 2012

FUND NO.	FUND NAME	CASH	EQUITY IN TREASURY POOL	TOTAL 5/31/2012	TOTAL 10/1/2011	TOTAL 5/31/2011
<b>SPECIAL REVENUE FUNDS:</b>						
2	Sproles Library	-	34,554	34,554	34,344	33,879
4	TIF-Mall	-	-	-	-	4,873,477
5	TIF-East Side	-	9,124,632	9,124,632	9,630,537	12,643,873
11	LLEBG-Police Grant	-	76,034	76,034	40,057	39,131
12	Criminal Investigation	-	2,017,094	2,017,094	1,513,827	1,483,582
13	Grant	95	(998,570)	(998,475)	(222,091)	(246,741)
14	Wireline Fees	-	12,874,459	12,874,459	12,129,621	11,584,472
15	Judicial Efficiency	-	120,124	120,124	112,383	107,887
17	Intergovernmental	-	497,059	497,059	422,397	568,117
18	Government Access/CATV	-	726,585	726,585	462,736	460,420
19	Teen Court Program	-	55,915	55,915	54,802	53,942
20	Municipal Courts Technology	-	1,747,055	1,747,055	1,773,888	1,711,422
24	American Recovery/Reinv Act Grant	-	137,932	137,932	(50,420)	132,811
55	Municipal Court-Building Security Fees	-	947,958	947,958	993,762	1,024,577
57	State Library Grants	-	(1,351)	(1,351)	(1,077)	(119,927)
67	Disaster Relief	-	682,006	682,006	634,527	677,494
68	Animal Shelter Donations	-	80,388	80,388	50,976	299,508
73	Memorial Library	-	344,560	344,560	365,883	401,731
86	Juvenile Case Manager	-	562,890	562,890	421,522	379,328
87	Traffic Safety	-	4,271,134	4,271,134	4,948,673	3,867,658
88	Child Safety	-	1,458,188	1,458,188	1,221,749	1,693,036
		95	34,758,646	34,758,741	34,538,096	41,669,677
<b>INTERNAL SERVICE FUNDS:</b>						
6	Public Safety Technology	-	2,088,681	2,088,681	2,075,995	2,031,593
9	Technology Infrastructure	-	(7,144)	(7,144)	(7,100)	(7,878)
58	PC Replacement	-	577,223	577,223	391,116	507,661
61	Equipment Maintenance	200	1,099,558	1,099,758	389,755	516,955
62	Information Technology	-	5,196,130	5,196,130	4,667,712	4,743,961
64	Warehouse	100	250,381	250,481	177,953	272,679
65	Property/Liability Loss	-	4,029,888	4,029,888	4,389,684	3,877,407
66	Technology Services	-	7,858,845	7,858,845	7,469,315	6,807,319
71	Equipment Replacement	-	18,539,468	18,539,468	15,626,623	14,836,593
78	Health Claims	-	25,854,423	25,854,423	22,026,966	19,205,332
79	Parkway Service Ctr. Expansion	-	(28,359)	(28,359)	(28,187)	(28,217)
		300	65,459,094	65,459,394	57,179,832	52,763,405
<b>FIDUCIARY FUNDS:</b>						
7	Unclaimed Property	-	71,945	71,945	67,882	66,963
8	Library Training Lab	-	2,828	2,828	2,811	2,772
69	Collin County Seized Assets	-	114,067	114,067	115,709	151,405
74	Developers' Escrow	-	2,417,022	2,417,022	2,454,278	2,671,363
75	Plano Economic Development Trust	-	-	-	-	19,604
76	Economic Development	-	-	-	-	1,238,441
170	Economic Development Incentive Fund	-	18,745,344	18,745,344	16,052,538	14,730,429
84	Rebate	-	870,774	870,774	892,286	887,179
		-	22,221,980	22,221,980	19,585,504	19,768,156
<b>TOTAL</b>		\$ 833,304	441,920,768	442,754,072	358,639,971	406,863,708
<b>TRUST FUNDS</b>						
		CASH	TRUST INVESTMENTS	TOTAL 5/31/2012	TOTAL 10/1/2011	TOTAL 5/31/2011
72	Retirement Security Plan	-	73,968,262	73,968,262	73,968,261	73,591,868
91	115 Trust	-	36,087,323	36,087,323	34,831,879	35,132,242
<b>TOTAL TRUST FUNDS</b>		\$ -	110,055,585	110,055,585	108,800,140	108,724,110

A Treasury Pool fund has been created for the purpose of consolidating cash and investments. All City funds not restricted or held in trust are included in this consolidated fund. Each fund's "Equity in Treasury Pool" represents the fund's proportionate share of the Treasury Pool Fund. At May 31, 2012 the Treasury Pool, including an adjustment to Fair Value as required by GASB 31, consisted of the following:

Cash	60,591,285
Local Government Investment Pool	16,358,344
Texas Daily	16,273,679
Federal Securities	285,953,561
Certificates of Deposit	60,546,942
Fair Value Adjustment	12,761
Municipal Bonds	587,895
Interest Receivable	1,596,301
	<u>441,920,768</u>

# HEALTH CLAIMS FUND THROUGH MAY 31 OF FISCAL YEARS 2012 AND 2011

Health Claims Fund	FY 11-12	FY 10-11	8 month	FY 11-12	FY 10-11	1 month	FY 11-12	FY 10-11	1 month	FY 11-12	FY 10-11	Year to Date
	October - March	October - March	Variance Favorable (Unfavorable)	April	April	Variance Favorable (Unfavorable)	May	May	Variance Favorable (Unfavorable)	Total	Total	Variance Favorable (Unfavorable)
<b>Revenues</b>												
Employees Health Ins. Contributions	\$ 2,546,532	\$ 2,227,945	318,587	\$ 423,308	\$ 422,715	591	\$ 423,718	\$ 418,702	5,014	3,383,554	3,089,362	324,192
Employers Health Ins. Contributions	10,059,866	10,364,746	(305,080)	1,667,021	1,667,026	(5)	1,672,947	1,661,238	11,709	13,389,634	13,693,010	(293,376)
Contributions for Retirees	427,932	459,255	(31,323)	84,083	82,880	1,183	107,168	76,257	30,911	619,183	618,392	771
Cobra Insurance Receipts	18,359	29,539	(11,180)	4,829	2,002	2,827	14,541	5,344	9,197	37,829	36,885	944
Retiree Insurance Receipts	421,765	440,656	(18,891)	71,088	73,401	(2,333)	73,614	74,388	(772)	586,447	588,443	(21,996)
Retiree Contributions	(346,970)	(368,670)	19,700	(74,795)	(73,986)	(809)	(71,088)	(73,401)	2,333	(482,833)	(514,057)	21,224
Employer Contribution-OPEB	1,922,086	1,940,895	(18,809)	318,038	320,430	(2,392)	320,183	319,110	1,073	2,580,307	2,580,435	(20,128)
Interest	88,041	(17,031)	105,072	26,700	22,090	4,610	34,459	15,508	18,951	149,200	20,567	128,633
Miscellaneous Revenue	-	-	-	-	-	-	25	-	25	25	-	25
<b>Total Revenues</b>	<b>15,137,411</b>	<b>15,079,335</b>	<b>58,076</b>	<b>2,520,330</b>	<b>2,516,558</b>	<b>3,772</b>	<b>2,575,585</b>	<b>2,497,144</b>	<b>78,441</b>	<b>20,233,326</b>	<b>20,093,037</b>	<b>140,289</b>
<b>Transfers Out</b>												
Transfers Out	2,189,108	2,131,712	(57,394)	336,379	336,379	-	336,379	336,379	-	2,861,864	2,804,470	(57,394)
<b>Expenses</b>												
Insurance	826,780	724,652	(102,128)	136,745	137,831	1,086	137,288	137,695	407	1,100,813	1,000,178	(100,635)
Contracts- Professional Svc.	25,364	101,081	75,717	57,411	8,857	(48,554)	21,409	5,329	(16,080)	104,184	115,267	11,083
Contracts- Other	613,109	583,322	(29,787)	71,582	101,900	30,318	95,599	103,909	8,310	780,290	789,131	8,841
Health Claims Paid Reinsurance	552	417	(135)	-	(799)	(799)	-	-	-	552	(382)	(934)
Retiree Claims	(1,643,797)	(1,383,650)	260,147	(201,948)	(189,393)	12,555	(148,542)	(191,836)	(43,294)	(1,994,287)	(1,764,869)	229,418
Health Claims - Prescription	1,503,166	1,421,550	(81,616)	351,780	247,169	(104,611)	307,458	250,332	(57,126)	2,162,404	1,919,051	(243,353)
Health Claims Paid -UHC	7,842,411	8,696,794	854,383	1,445,418	1,404,179	48,781	1,774,254	1,275,043	(499,211)	11,062,083	11,468,018	403,933
Cobra Insurance Paid	1,205	1,368	163	368	365	(3)	528	240	(288)	2,101	1,973	(128)
Retiree Insurance Paid	45,719	43,793	(1,926)	8,148	7,382	(766)	7,859	7,829	(30)	61,726	59,004	(2,722)
Retiree Insurance Paid- Medicare	182,491	180,036	(2,455)	36,101	34,861	(1,240)	59,229	27,512	(31,717)	277,821	242,409	(35,412)
<b>Total Expenses</b>	<b>9,397,000</b>	<b>10,369,363</b>	<b>972,363</b>	<b>1,905,605</b>	<b>1,842,362</b>	<b>(63,243)</b>	<b>2,255,082</b>	<b>1,616,053</b>	<b>(639,029)</b>	<b>13,557,887</b>	<b>13,827,778</b>	<b>270,091</b>
<b>Net increase (decrease)</b>	<b>3,551,305</b>	<b>2,578,260</b>	<b>973,045</b>	<b>278,348</b>	<b>337,817</b>	<b>(59,471)</b>	<b>(15,878)</b>	<b>544,712</b>	<b>(560,588)</b>	<b>\$ 3,813,775</b>	<b>\$ 3,480,789</b>	<b>352,986</b>
<b>Health Claims Fund Balance - Cumulative</b>	<b>\$ 25,629,027</b>	<b>\$ 16,639,381</b>	<b>8,989,646</b>	<b>\$ 25,907,373</b>	<b>\$ 16,977,198</b>	<b>8,930,175</b>	<b>\$ 25,891,497</b>	<b>\$ 17,521,910</b>	<b>8,369,587</b>			

## ANALYSIS OF PROPERTY LIABILITY LOSS FUND THROUGH MAY 31 OF FISCAL YEARS 2012, 2011 & 2010

PROPERTY LIABILITY LOSS FUND	Fiscal Year 2012	Fiscal Year 2011	Fiscal Year 2010
Claims Paid per General Ledger	\$1,214,222	\$1,033,915	\$864,852
Net Judgments/Damages/Attorney Fees	\$1,057,414	\$506,067	\$419,298
<b>Total Expenses</b>	<b>\$2,271,636</b>	<b>\$1,539,982</b>	<b>\$1,284,150</b>



## **SECTION 2**

### **ECONOMIC ANALYSIS**

**City of Plano  
Comprehensive Monthly Financial Report**

# ECONOMIC ANALYSIS MAY 2012

## General Fund Revenue

May YTD

Figure I

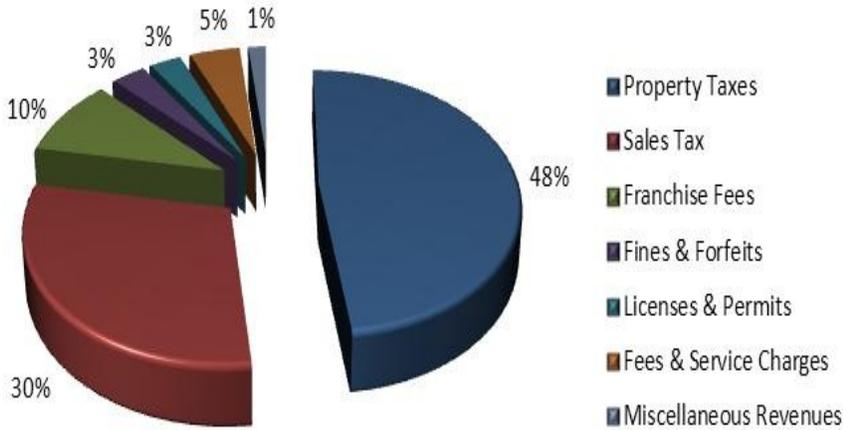


Figure I shows a breakdown of the various sources of revenues for the City's General Fund year to date through May 31, 2012. The largest category is Property Tax in the amount of \$77,607,611. Closest behind Property Tax is Sales Tax in the amount of \$47,871,580 and Franchise Fees with a total of \$15,566,394.

## General Fund Expenditures and Encumbrances

May YTD

Figure II

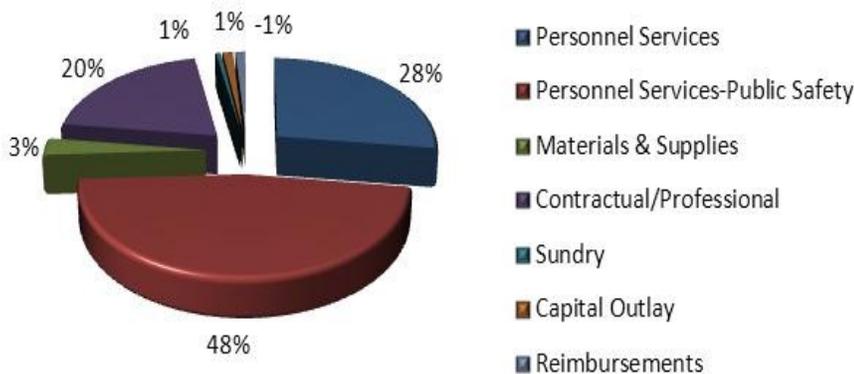


Figure II shows a breakdown of the various expenditures and encumbrances for the City's General Fund Year to Date through May 31, 2012. The largest category is Personnel Services-Public Safety in the amount of \$59,266,947 which includes the police, fire, fire-civilian and public safety communications departments. Closest behind that category are Personnel Services (for all other departments) totaling \$34,199,294 and Contractual and Professional Services totaling \$25,256,391.

# ECONOMIC ANALYSIS MAY 2012

## Sales Tax Comparisons City of Plano and Area Cities

Figure III

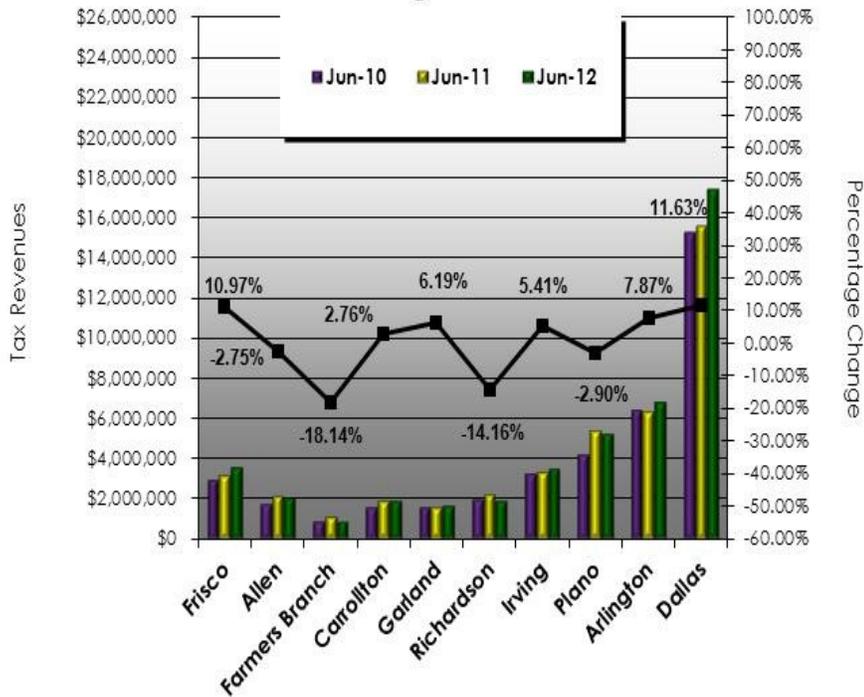
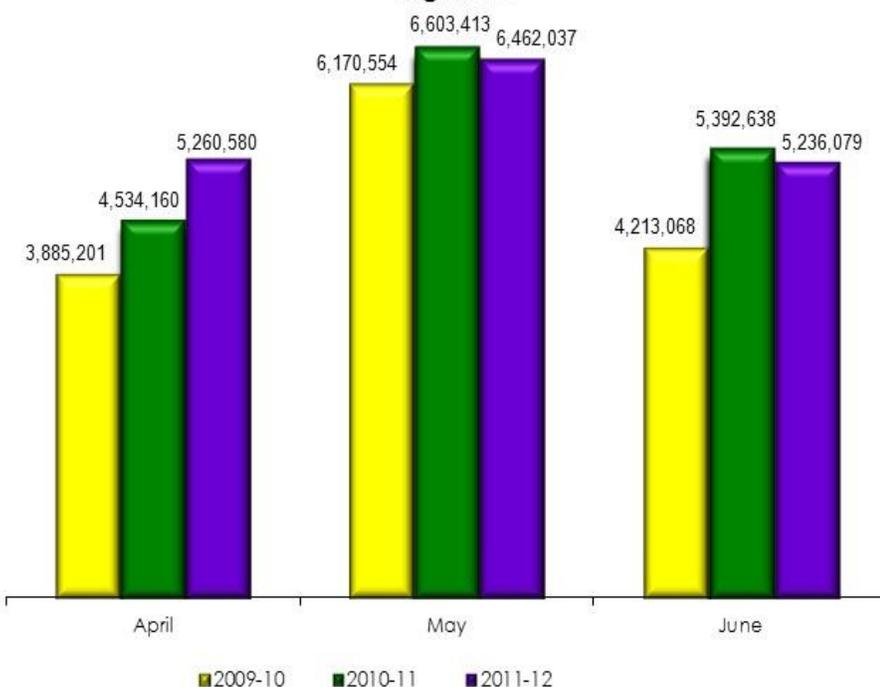


Figure III shows sales tax allocations collected in the months of June 2010, June 2011 and June 2012 for the City of Plano and nine area cities. Each of the cities shown has a sales tax rate of 1%, except for the cities of Allen and Frisco, which have a 2% rate, but distribute half of the amount shown in the graph to 4A and 4B development corporations within their respective cities, and the City of Arlington which has a 1.75% sales tax rate with .25% dedicated to road maintenance and .50% for funding of the Dallas Cowboys Complex Development Project. In the month of June the City of Plano received \$5,236,079 from this 1% tax.

The percentage change in sales tax allocations for the area cities, comparing June 2011 to June 2012, ranged from -18.14% for the City of Farmers Branch to 11.63% for the City of Dallas.

## Sales Tax Actual Monthly Revenue

Figure IV



Sales tax allocation of \$5,236,079 was remitted to the City of Plano in the month of June. This amount represents a decrease of 2.9% compared to the amount received in June 2011. Sales tax revenue is generated from the 1% tax on applicable business activity within the City. These taxes were collected by businesses filing monthly returns, reported in April to the State, and received in June by the City of Plano.

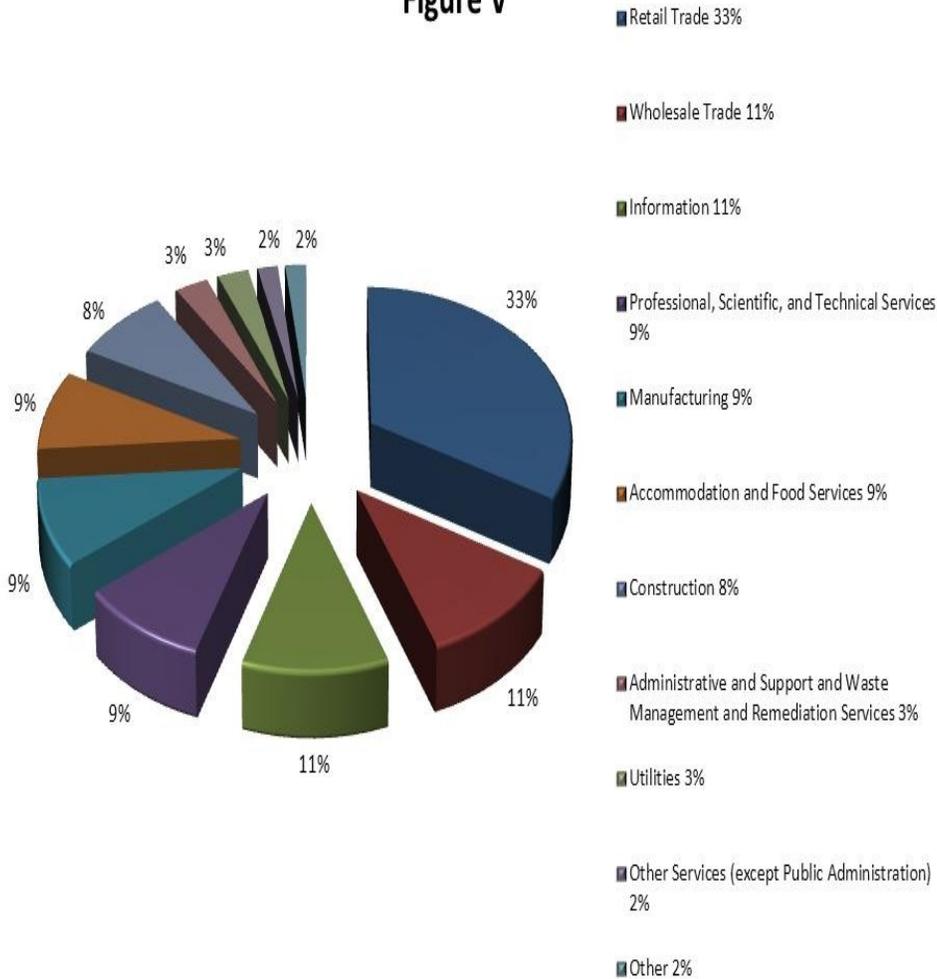
Figure IV represents actual sales and use tax receipts for the months of April, May, and June of fiscal years 2009-2010, 2010-2011, and 2011-2012.

# ECONOMIC ANALYSIS

## MAY 2012

### Sales and Use Tax by NAICS Code

Figure V



The North American Industry Classification System (NAICS) is the standard used by Federal statistical agencies in classifying business establishments for the purpose of collecting, analyzing, and publishing statistical data related to the U.S. business economy.

Figure V shows the percentage of sales and use tax by NAICS Code collected in June 2012.

Some examples in each code are as follows:

**Retail Trade:** Wal-Mart, The Chair King, Academy

**Wholesale Trade:** Fry's Electronics, Myers Tire Supply, Mobius Partners

**Information:** Ericsson, Acuprint, Verizon Online

**Professional, Scientific, and Technical Services:** Cisco Systems, Oculus, Compucom Systems

**Manufacturing:** Dell Marketing, FedEx Office and Print Services, Pepsico

**Accommodation and Food Services:** Maggiano's Texas, New Kirin, Starbucks Corporation

**Construction:** Holder Construction Group, Estes Electric, Ace Fence of DFW

**Administrative, Support, Waste Management, and Remediation Services:** Grogreen, North Texas Fire and Security, Allied Waste Systems

**Utilities:** Ambit Texas, Epcot, Denton County Electric Cooperative

**Other Services (except Public Administration):** Tech Dogs, Netspan Corporation, Safelite Fulfillment

**All other NAICS codes:** *Real Estate and Rental and Leasing, Finance and Insurance, Arts, Entertainment, and Recreation, Unknown, Management of Companies and Enterprises, Mining, Public Administration, Transportation and Warehousing, Educational Services, Agriculture, Forestry, Fishing, and Hunting, Health Care and Social Assistance:* Netflix, Navitas Lease Corp, Key Equipment Finance, The Frost National Bank, Snap Fitness, Main Event Entertainment, Quiktrip, SW Elevators, ENB Holdings, O'Reilly Group, TGC Industries, Chevron USA, Collin County, Thrivent Financial for Lutherans, Signature Towing, Omni Packaging Corporation, The College Network, Triumph Learning, Johnson Turf, Treeland Nursery, Carefusion Solutions, HealthTexas Provider Network

# ECONOMIC ANALYSIS

## MAY 2012

### Cumulative Jobs Created in Plano

Figure VI

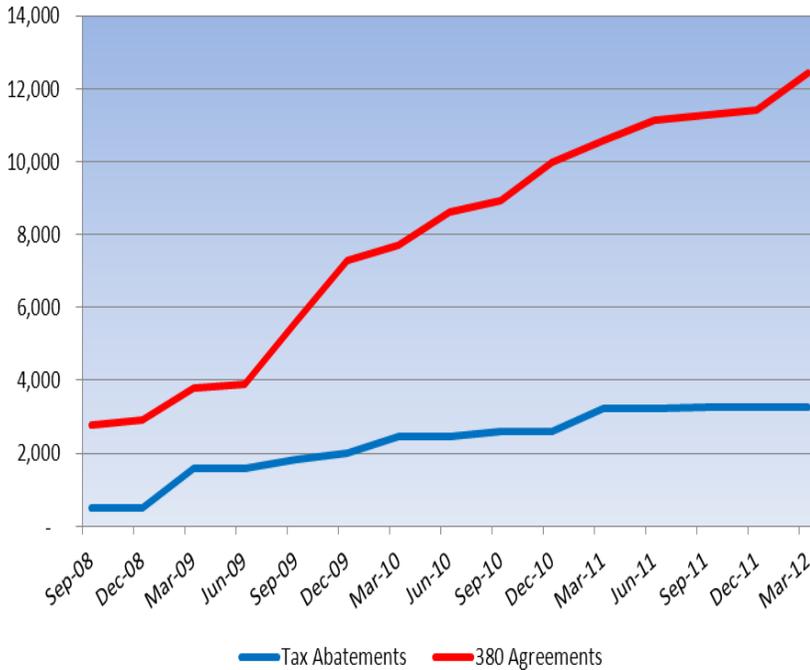


Figure VI, left, tracks the number of jobs cumulatively beginning 3rd quarter 2008 created in Plano due to the City entering into either a Property Tax Abatement Agreement or a 380 Economic Development Agreement (380 agreement).

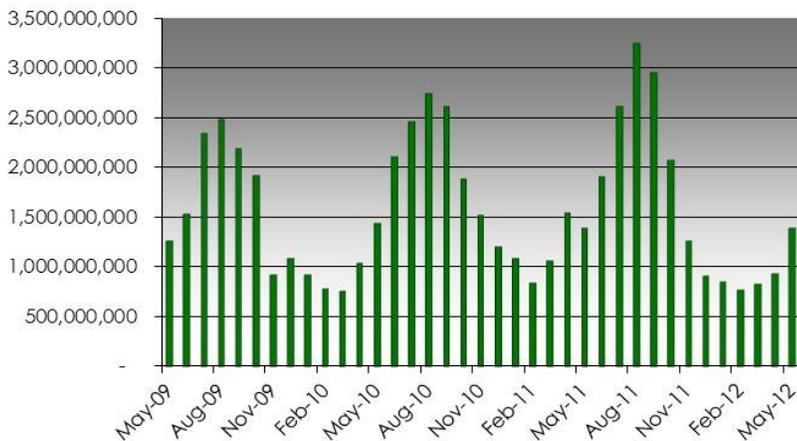
The City of Plano often uses property tax abatements to attract new industry and commercial enterprises, and to encourage the retention and development of existing businesses. The City can limit the property taxes assessed on real property or tangible personal property located on real property due to the repairs or improvements to the property. Only property located within a reinvestment zone is eligible for a tax abatement agreement. During the 1st quarter of 2012, there were 1,600 jobs created via tax abatement agreements.

Enacted by the Texas Legislature in 1991, 380 Agreements let cities make loans and grants of public money to businesses or developers in return for building projects within the city. Cities often pay these grants from the increase in sales or property taxes generated by the project. During the 1st quarter of 2012, 1,000 jobs were created via 380 agreements.

Please note that the quarterly jobs created in this figure are based on the date the agreement was passed by City Council.

### Local Water Consumption

(Gallons)  
Figure VII



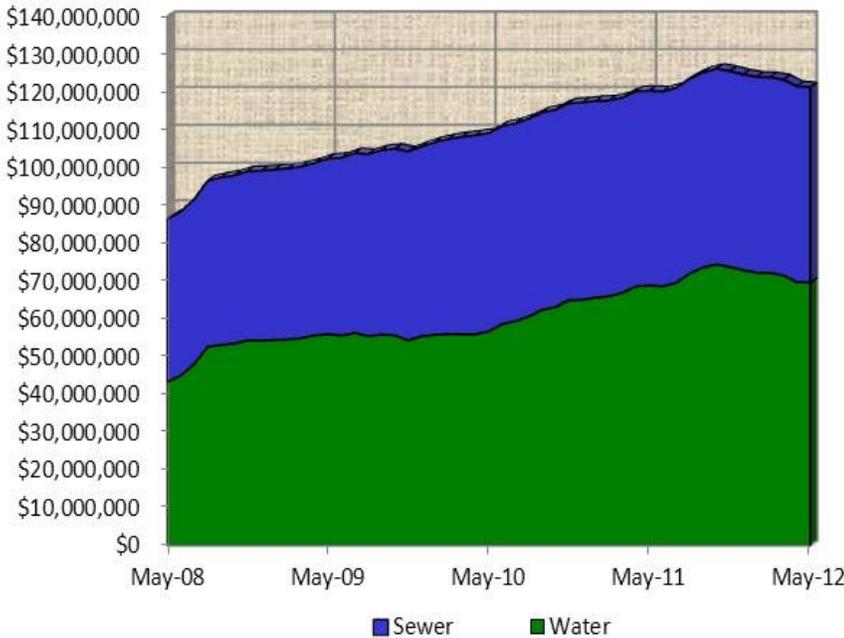
In May, the City of Plano pumped 1,752,825,000 gallons of water from the North Texas Municipal Water District (NTMWD). Consumption was 1,398,378,050 gallons among 79,822 billed water accounts while billed sewer accounts numbered 76,019. The minimum daily water pumpage was 31,704,000 gallons, which occurred on Saturday, May 12<sup>th</sup>. Maximum daily pumpage was 93,189,000 gallons and occurred on Thursday, May 24<sup>th</sup>. This month's average daily pumpage was 56,543,000 gallons.

Figure VI shows the monthly actual local water consumption.

# ECONOMIC ANALYSIS

## MAY 2012

**Annualized Water & Sewer Billings**  
**Figure VIII**

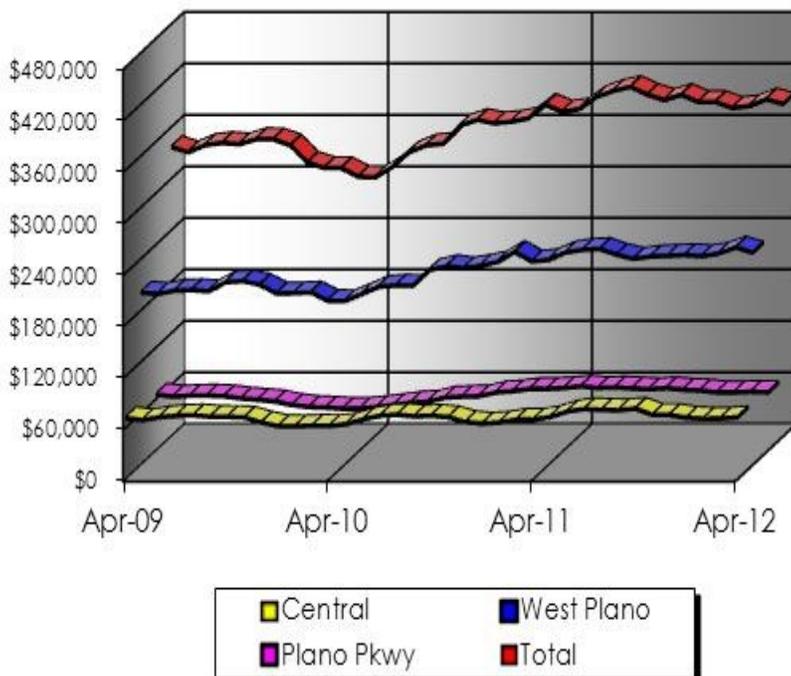


The actual water and sewer customer billing revenues in May were \$4,750,630 and \$4,096,733 representing a decrease of 3.31% and 2.25% respectively compared to May 2010 revenues. The aggregate water and sewer accounts netted \$8,847,363 for a decrease of 2.82%.

May consumption brought annualized revenue of \$69,505,030 for water and \$51,593,707 for sewer, totaling \$121,098,736. This total represents an increase of 0.67% compared to last year's annualized revenue.

Figure VIII represents the annualized billing history of water and sewer revenues for May 2008 through May 2012.

**Hotel/Motel Occupancy Tax**  
**Six Month Trend**  
**Figure IX**



April revenue from hotel/motel occupancy tax was \$394,196. This represents an increase of \$4,725 or 1.21% compared to April 2011. The average monthly revenue for the past six months was \$386,938, an increase of 1.60% from the previous year's average. The six-month average for the Central area increased to \$70,687, the West Plano average increased to \$248,681, and the Plano Pkwy average decreased to \$67,570 from the prior year.

The six month trend amount will not equal the hotel/motel taxes reported in the financial section. The economic report is based on the amount of taxes earned during a month, while the financial report indicates when the City received the tax.

\*The April revenue for the West Plano average excludes Extended Stay America- Tollway. This hotel did not make their occupancy tax payment by the CMFR submission deadline.

# ECONOMIC ANALYSIS

## MAY 2012

**Unemployment Rates**  
**Unadjusted Rate Comparison**

Figure X

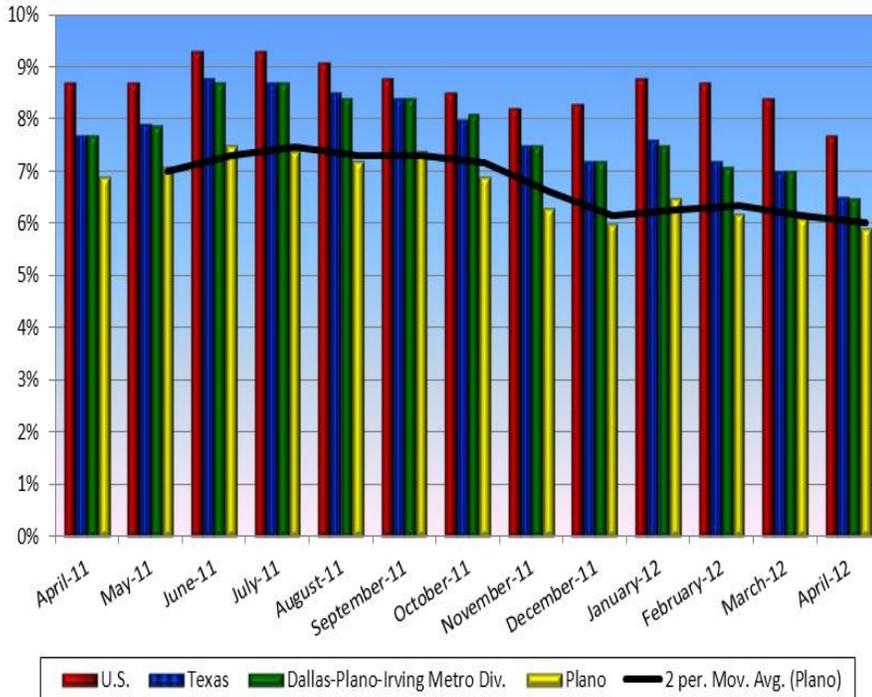


Figure X shows unadjusted unemployment rates based on the Bureau of Labor Statistics U.S. City Average, and Local Area Unemployment Statistics estimates for the State of Texas, the Dallas-Plano-Irving Metropolitan Division and the City of Plano from April 2011 to April 2012.

**Average Home Selling Price By City**  
Figure XI

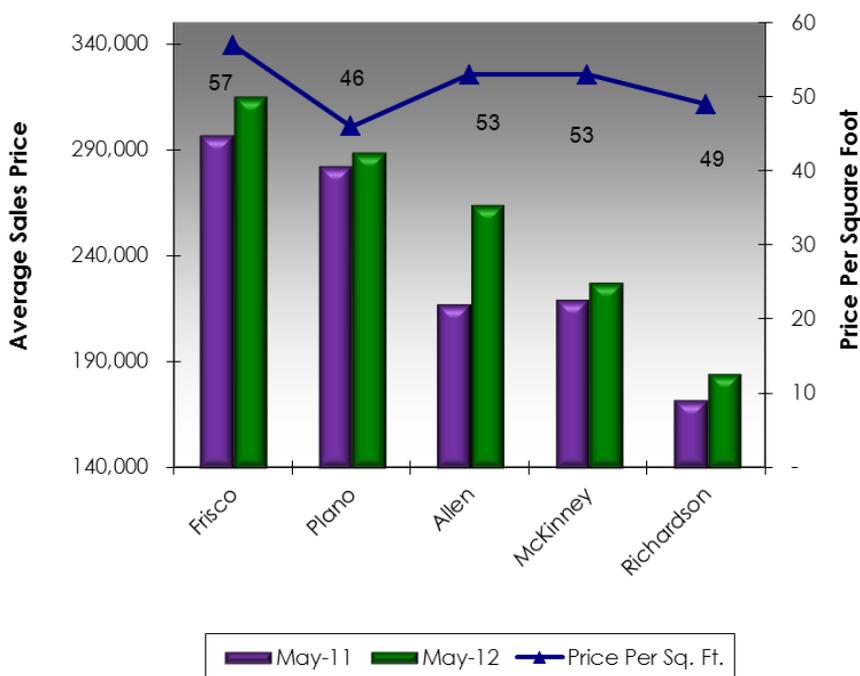


Figure XI shows the average home selling price for the months of May 2011 and May 2012 for the City of Plano and four area cities. The average price per square foot is also included for each city for the month of May 2012. The average sales price in Plano has increased \$6,222 from May 2011 at \$282,983 to May 2012 at \$289,204.

Please note that the average sales price and price per square foot can change significantly from month to month due to the location of the properties sold.

# ECONOMIC ANALYSIS

## MAY 2012

**Real Estate Recap**  
**Figure XII**

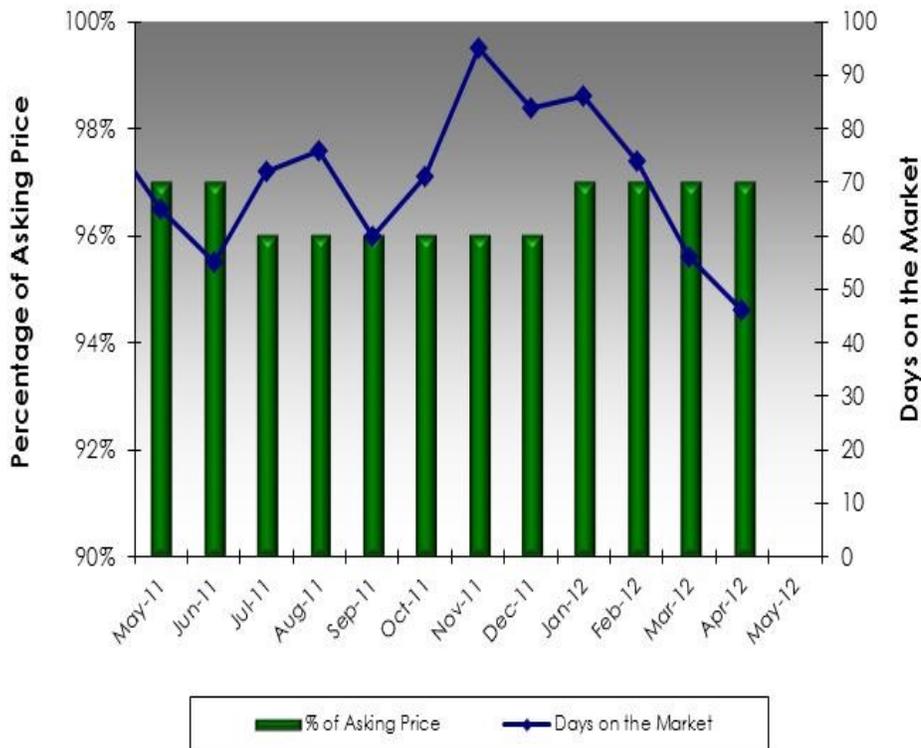


Figure XII represents the percentage of sales price to asking price for single family homes for the past year along with days on the market. The percentage of asking price increased from 96% to 97% in May 2011 and May 2012. Days on the market decreased from 79 to 46 days in May 2011 and May 2012.

Please note that the average sales price and price per square foot can change significantly from month to month due to the location of the properties sold.



## **SECTION 3**

### **INVESTMENT REPORT**

#### **City of Plano Comprehensive Monthly Financial Report**

Funds of the City of Plano are invested in accordance with Chapter 2256 of the "Public Funds Investment Act." The Act clearly defines allowable investment instruments for local governments. The City of Plano Investment Policy incorporates the provisions of the Act and all investment transactions are executed in compliance with the Act and the Policy.

# INVESTMENT REPORT

## MAY 2012

Interest received during May totaled \$119,723 and represents interest paid on maturing investments and coupon payments on investments. Interest allocation is based on average balances within each fund during the month. The two-year Treasury note yield started and ended the month of May at .27%.

As of May 31, a total of \$430,084,866 was invested in the Treasury Fund. Of this amount, \$49,040,799 was General Obligation Bond Funds, \$5,712,935 was Municipal Drainage Revenue Bond Funds, and \$375,331,132 was in the remaining funds.

Metrics	Current Month Actual	Fiscal YTD	Prior Fiscal YTD	Prior Fiscal Year Total
Funds Invested (1)	\$832,895	\$157,555,121	\$166,174,461	\$22,169,916
Interest Received (2)	\$119,723	\$3,888,937	\$3,727,497	\$6,424,799
Weighted Average Maturity (in days) (3)	487		578	
Modified Duration (4)	1.30		3.34	
Average 2-Year T-Note Yield (5)	0.29%		0.56%	

\* See interest allocation footnote on Page C-3.

- (1) Does not include funds on deposit earning a "NOW" rate, and/or moneys in investment pools or cash accounts.
- (2) Cash Basis. Amount does not include purchased interest.
- (3) The length of time (expressed in days) until the average investment in the portfolio will mature. The Prior fiscal YTD column represents current month, prior year.
- (4) Expresses the measurable change in the value of the portfolio in response to a 100-basis-point (1%) change in interest.
- (5) Compares 2012 to 2011 for the current month.

### Month-to-Month Comparison

Metrics	April 2012	May 2012	Difference
Portfolio Holding Period Yield	0.78%	0.79%	+0.01% (+1 Basis Points)
Average 2-Year T-Note Yield	0.29%	0.29%	+0.00% (+0 Basis Points)

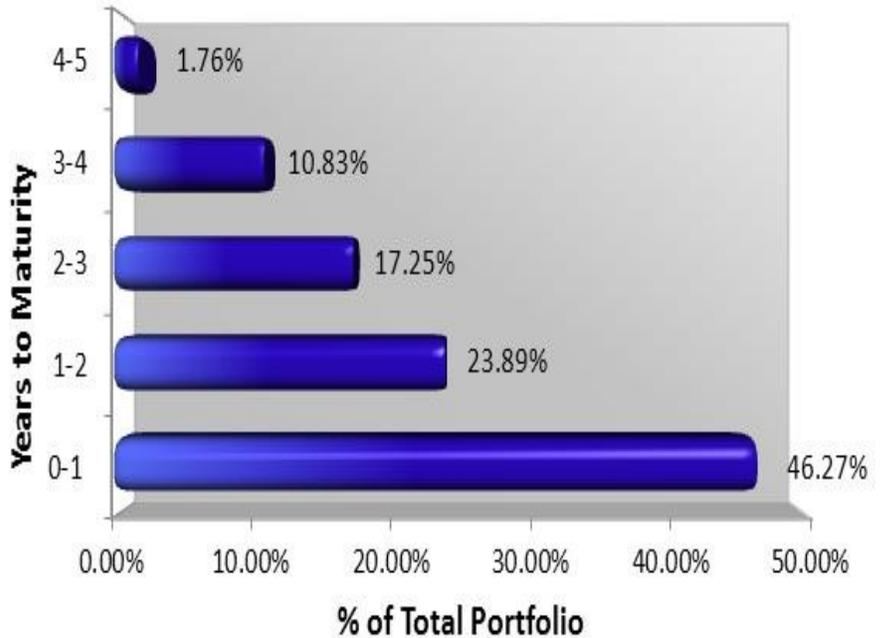
# INVESTMENT REPORT MAY 2012

## Portfolio Maturity Schedule

Figure I

Years to Maturity*	Book Value	% Total
0-1	\$202,321,896	46.27%
1-2	104,457,758	23.89%
2-3	75,406,019	17.25%
3-4	47,339,049	10.83%
4-5	7,696,358	1.76%
Total	\$437,221,079	100.00%

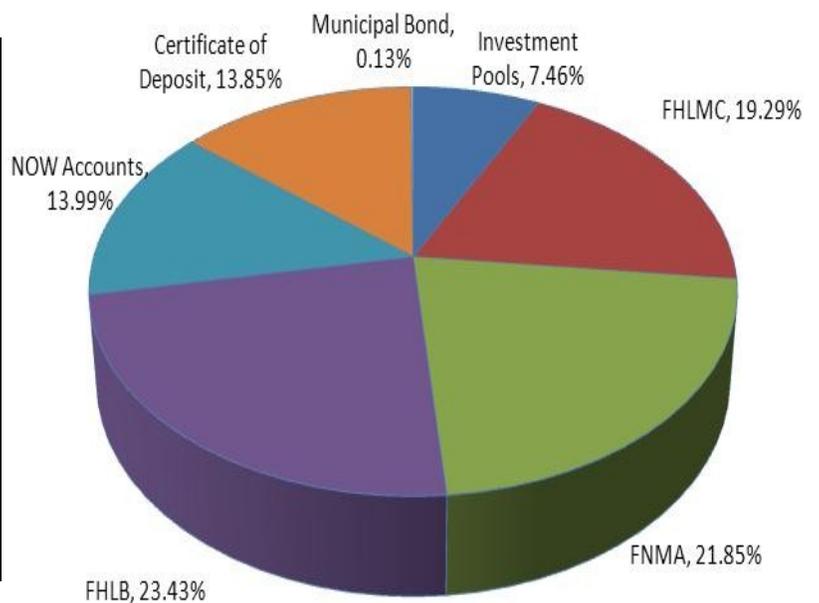
\*Does not take into consideration callable issues that can, if called, significantly shorten the Weighted Average Maturity.



## Portfolio Diversification

Figure II

Type	Book Value	% Total
Investment Pools	\$32,632,023	7.46%
FHLMC	84,338,997	19.29%
FNMA	95,529,898	21.85%
FHLB	102,436,615	23.43%
NOW Account	61,149,465	13.99%
Certificate of Deposit	60,546,942	13.85%
Municipal Bond	587,140	0.13%
Total	\$437,221,079	100.00%



# INVESTMENT REPORT

## MAY 2012

### Allocated Interest/Fund Balance

Figure III

Fund	Beginning Fund Balance 5/31/2012	Allocated Interest Current Month	Fiscal Y-T-D	Ending Fund Balance 5/31/2012	% of Total
General	81,289,049	108,965	399,417	81,398,014	18.93%
G. O. Debt Services	34,666,892	46,052	137,883	34,712,944	8.07%
Street & Drainage Improvements	15,803,743	21,046	94,039	15,824,789	3.68%
Sewer CIP	13,705,509	18,497	80,358	13,724,006	3.19%
Capital Reserve	45,608,663	60,736	274,010	45,669,399	10.62%
Water & Sewer Operating	7,969,397	11,862	99,754	7,981,259	1.86%
Water & Sewer Debt Service	596,735	773	2,889	597,508	0.14%
Park Service Area Fees	5,037,266	6,704	30,324	5,043,970	1.17%
Property/ Liability Loss	4,024,573	5,315	24,151	4,029,888	0.94%
Information Services	7,848,534	10,311	47,807	7,858,845	1.83%
Equipment Replacement	18,515,110	24,358	104,587	18,539,468	4.31%
Developer's Escrow	2,413,765	3,257	14,978	2,417,022	0.56%
G. O. Bond Funds	48,974,983	65,816	261,692	49,040,799	11.40%
Municipal Drainage Bond Clearing	5,705,257	7,678	35,817	5,712,935	1.33%
Grants - TXDOT	7,759,354	10,349	57,499	7,769,703	1.81%
Econ. Dev. Incentive Fund	18,720,557	24,787	106,656	18,745,344	4.36%
Other	110,870,834	148,139	703,140	111,018,973	25.80%
<b>Total</b>	<b>429,510,221</b>	<b>574,645</b>	<b>2,475,001</b>	<b>430,084,866</b>	<b>100%</b>

**Footnote: All City funds not restricted or held in trust are included in the Treasury Pool. As of May 31, 2012 allocated interest to these funds include an adjustment to fair value as required by GASB 31.**

### Portfolio Statistics

Figure IV

Month	Total Invested (End of Month)	Portfolio Yield	# of Securities Purchased*	Maturities/ Sold/Called*	Weighted Ave. Mat. (Days)	# of Securities
April, 2011	407,908,065	1.04%	0	1	634	75
May, 2011	408,080,361	0.98%	3	6	577	72
June, 2011	401,666,181	0.90%	0	4	534	68
July, 2011	398,442,203	0.92%	6	3	573	71
August, 2011	397,444,451	0.89%	2	4	536	69
September, 2011	364,919,596	0.83%	1	4	497	66
October, 2011	350,553,290	0.86%	3	1	518	68
November, 2011	381,210,639	0.80%	1	1	455	68
December, 2011	404,438,432	0.78%	3	0	458	71
January, 2012	461,518,791	0.73%	3	1	430	73
February, 2012	478,704,999	0.76%	10	2	522	81
March, 2012	455,350,232	0.78%	31	32	519	80
April, 2012	443,393,354	0.78%	0	3	502	77
May, 2012	437,221,079	0.79%	2	2	487	77

\*Does not include investment pool purchased or changes in bank account balances.

# INVESTMENT REPORT MAY 2012

## Equity in Treasury Pool By Major Category

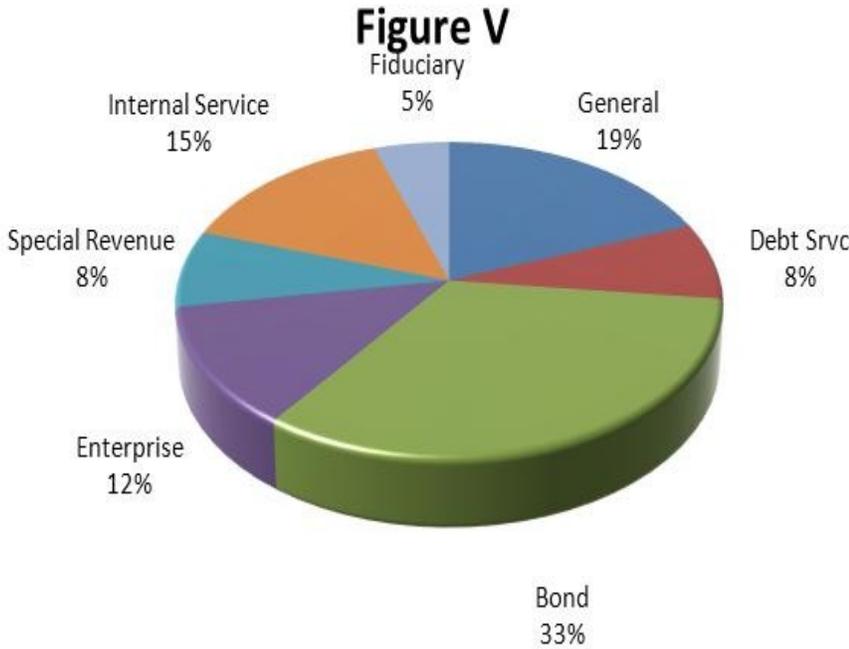


Figure V shows a breakdown of the various sources of funds for the City's Treasury Pool as of May 31, 2012. The largest category is the Bond Funds in the amount of \$146,450,576. Closest behind are the General Fund with a total of \$84,151,294 and the Internal Service Funds with a total of \$65,459,394.

## Annualized Average Portfolio Figure VI

The annualized average portfolio for May 31, 2012 was \$414,588,602. This is an increase of \$41,440,849 when compared to the May 2011 average of \$373,147,753.

