

# COMPREHENSIVE MONTHLY FINANCIAL REPORT

December 2011



# ABOUT THIS REPORT

The City of Plano Finance Department is dedicated to excellence in local government, comprehensive fiscal management, compliance and reporting. The Comprehensive Monthly Financial Report (CMFR) is a unique document, directed at providing our audience (internal and external users), with the general awareness of the City's financial positions and economic activity.

This report is comprised of four sections:

1. The **Financial Analysis** reports the performance of the major operating funds of the City. Narrative disclosures are used to highlight any significant changes or fluctuations.
  - 1A. The **Financial Summary** provides comparative data for major revenue sources and expenditure items.
2. The **Economic Analysis** section contains a summary of the key economic indicators and an in-depth review with graphic illustrations.
3. The **Investment Report** provides a description of investment activity during the month and a summary of interest earnings.

We would like to acknowledge those responsible for this report: Heather Potyok for the Financial Summary; Amy Anderson for the Economic Analysis Report and Myra Conklin for the Investment Report.

The CMFR is intended to provide our audience with a timely, unique, and informative document. Please provide us with any comments or suggestions you may have and should you desire additional information, feel free to contact my office.



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Director of Finance  
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## **SECTION 1**

### **FINANCIAL ANALYSIS**

#### **City of Plano Comprehensive Monthly Financial Report**

This report is designed for internal use and does not include all the funds and accounts included in the City of Plano's operations. For a complete report, refer to the City of Plano Comprehensive Annual Financial Report, available on the City of Plano's website and through the City's Finance Department.

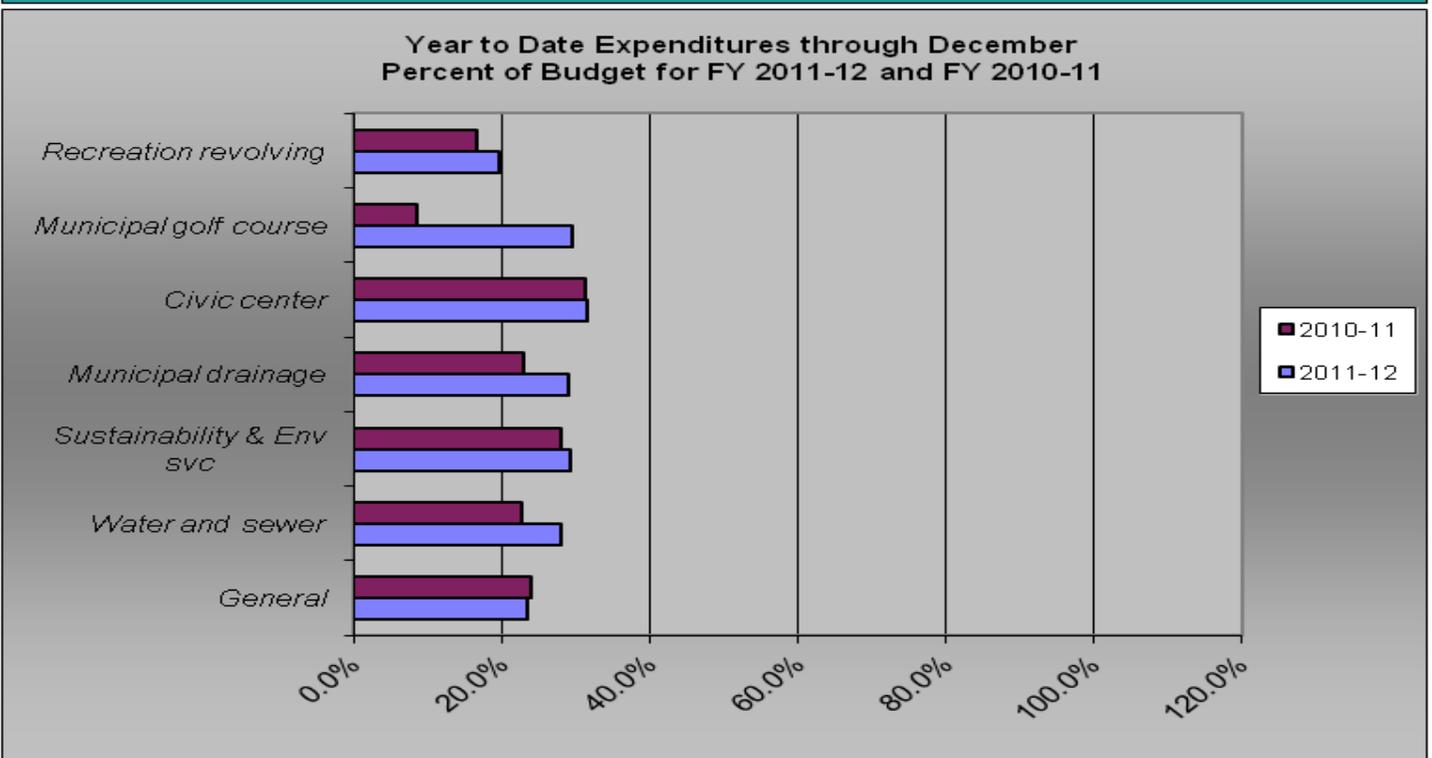
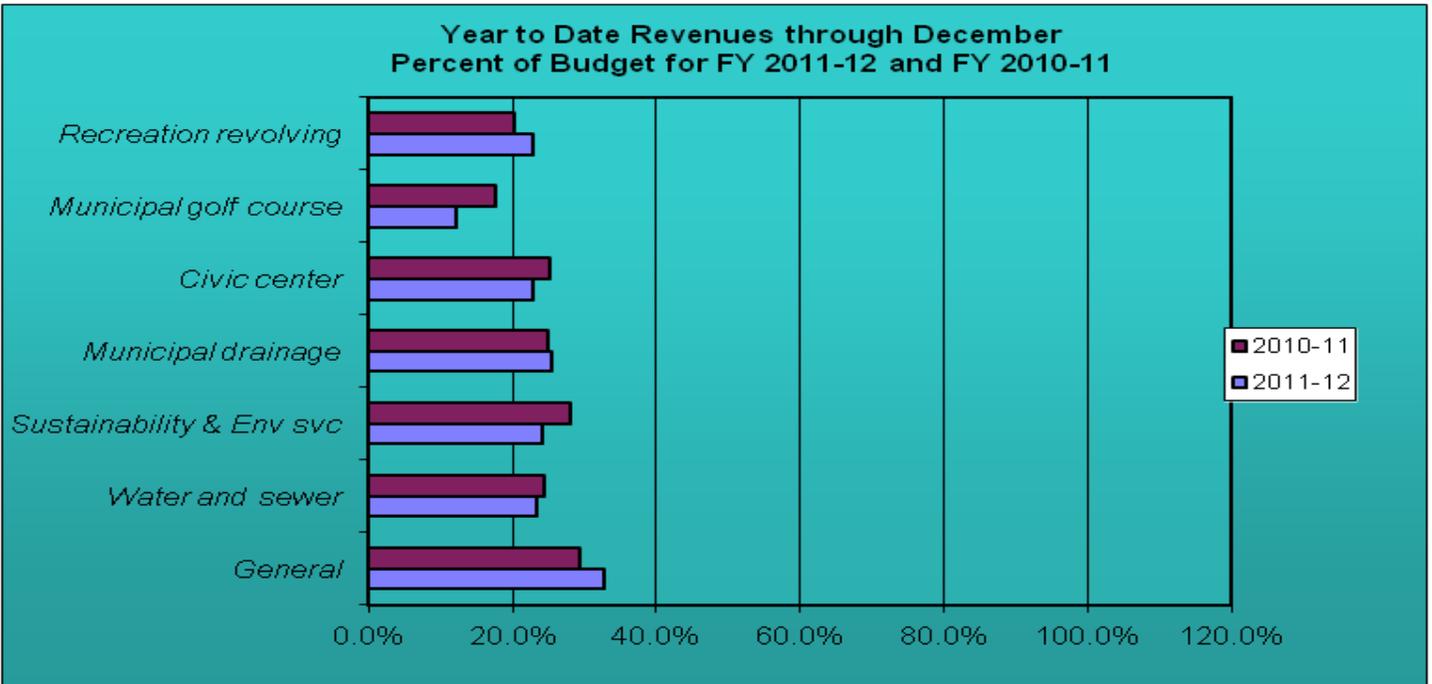
# REPORT NOTES DECEMBER 2011

The information represented in this report provides a summary of the General Fund and Business-type revenues and expenses which offers readers an overview of the City of Plano's finances.

This section compares year to date activity in the current fiscal year to the same time period in prior year. Please note that beginning fund balances in all funds are subject to final audit adjustments.

The graphs below represent year to date revenues and expenses as a percent of the budget comparing the current and prior fiscal years.

## HIGHLIGHTS OF FUND VARIANCES



# REPORT NOTES CONTINUED

## DECEMBER 2011

### FINANCIAL HIGHLIGHTS

#### GENERAL FUND VARIANCES

##### Revenues

- Sales tax revenues increased from the prior year by \$2,878,493, primarily as a result of an audit adjustment of \$3.1 million in the current year.
- Ad valorem tax revenues increased \$2,917,764 due an increase in the tax levy which is a result of an increase in property values.
- Court fine revenues are \$228,712 higher due to an increase in citation filings in addition to an increased effort in collections.
- Rental registration fee revenues increased \$143,745 as a result of timing of payments due to a change in the due date. The amendment to the ordinance changed the due date from June 30<sup>th</sup> to October 31<sup>st</sup>.
- Electric franchise revenues increased \$341,193 primarily due to timing of payments received.
- Ambulance service revenue increased \$297,418 due to a new ambulance billing provider performing billing and collection services.
- Cable television franchise revenues increased \$139,985 due to timing.
- Miscellaneous non-departmental revenues increased \$216,247 primarily due to new contractual payments related to the Ridgeview Ranch Golf Club.
- Athletic league participant fees increased \$81,552 as a result of timing of payments by various sports organizations for services provided by the Parks and Recreation Department coupled with a change in the fee structure effective January 1, 2011.
- Membership card fees increased \$69,875 due to the re-opening of Carpenter Park Recreation Center following the renovation.
- Interlocal radio system revenue increased \$54,590 due to timing.
- Recreation user fees decreased \$74,210 due to a change in fee structure as of January 1, 2011 resulting in 'resident' teams paying \$0 in user fees.
- Emergency 911 revenues from landlines decreased \$58,049 due to the timing of deposits.
- Building permit revenues are lower by \$106,132 primarily due to larger value projects and an increase in the number of permits issued in the prior year.

##### Expenditures

- Municipal garage charges and property damage charges for the Police Department increased \$54,075 due to increased fuel costs in addition to higher maintenance costs on equipment.
- Expenditures and encumbrances for janitorial services increased \$587,978 primarily due to the expiration of the contract in March 2011 and timing of encumbrances.
- Library costs and encumbrances for books decreased \$293,183 due to the timing of purchase orders, while costs and encumbrances for non-print media increased \$107,269 as a result of an increased emphasis on building the DVD collection and the PlayAway collection.
- Non-departmental contract costs increased \$180,949 due to the timing of payments from Collin County Appraisal District.
- PC (personal computer) replacement charges increased \$105,237 as a result of PC replacement charges not being charged to departments in the prior year as a longer warranty on the personal computers (PCs) lengthened the replacement cycle from three to four years, alleviating the annual departmental PC replacement expenditure for 2010-11.
- Sub-Equipment Replacement Fund (ERF) charges for non-fleet items increased \$63,842 due to timing of equipment replacement purchases.
- Contract costs for signs and markings increased \$73,769 due to the timing of the contractor installing additional buttons and thermoplastic devices in the current year.
- Personnel services decreased \$234,745 from the prior year primarily due to the timing of the final September 2011 payroll and year-end accrual entries. The first October 2010 payroll had only four days that related to September activity while the first October 2011 payroll had five days that related to September

# REPORT NOTES CONTINUED

## DECEMBER 2011

activity.

- Costs associated with ammunition in the Police Department decreased \$111,599. Ammunition is procured on an "as needed basis."
- Electric payments decreased \$257,798 due to timing of the year-end accrual figures.
- Replacement charges decreased \$65,231 due to an extension of large rolling stock and equipment purchase cycles to reduce the cost impact to the General Fund.
- Maintenance costs for signs and markings decreased \$51,117 due to fewer materials purchased in the current year.
- The Park and Recreation Administration Fund reimbursed the Golf Course fund \$56,480 for golf course renovations in the prior year.

### BUSINESS-TYPE VARIANCES

#### Water and Sewer

Water revenues declined \$674,229 due to the extreme drought situation and water restrictions. Sewer revenues increased \$164,014 due to timing. Expenses and encumbrances for the fixed network meter reading system increased \$5,219,760 due to an increase in the number of meters installed and the related costs. Contract costs for utility engineering increased \$278,982 due to a 2011 Water Quality Study. Contractual payments to North Texas Municipal Water District (NTMWD) increased \$580,653. Land contract costs increased \$107,250 due to a contract in place to complete the exterior work on the Environmental Education Complex related to dirt, hardscape, irrigation, and landscape preparation. The Water and Sewer Fund was reimbursed \$130,000 by the Environmental Services Fund for a split rail fence. Costs and encumbrances for water meters decreased \$54,592 due to timing of water meter installations. Electric payments decreased \$113,381 due to a decreased demand on the pump station due to the imposed water restrictions.

#### Sustainability & Environmental Services

Commercial solid waste revenues are \$733,091 lower primarily due to timing of collections. Commercial solid waste revenues are the City's portion of the waste and disposal fees collected by Allied Waste, the City's waste disposal contractor. Recycling revenues increased \$90,892 primarily due to an increase in prices. Revenues related to the sale of compost increased \$77,944 due to the addition of new customers. Minor apparatus costs of \$24,206 related to the Environmental Education Complex were transferred from the Environment Waste Services Fund to the Water and Sewer Fund in the prior year. Plano's percentage of contractual payments to NTMWD decreased \$79,923 due to a credit issued in the current year for a decline in actual usage for the previous fiscal year. Payment is based on allocation of tonnage between member cities. Municipal garage and property damage charges increased \$190,273 due to increased fuel costs. The Environmental Services Fund reimbursed the Water and Sewer Fund \$130,000 for a split rail fence. Non-capital hardware costs of \$27,342 are due to the DriveCam program being funded at the department level in the current year. Temporary labor costs increased \$25,915 due to budget modifications. Current year rolling stock expenses include \$72,524 for an additional rear-end loader vehicle for the collection of yard trimmings.

#### Municipal Drainage

The addition of drainage charges to Parks Department accounts beginning in November 2010 resulted in an increase in Municipal Drainage revenues of \$15,542. Maintenance cost for curb repair and concrete related to items such as rebar, saw blades, dowel pins, and lumber increased \$20,048 due to timing of purchase orders. Increased maintenance agreement costs of \$96,551 are due to timing. Contract costs for engineering increased \$41,101 primarily due to additional funds for the Integrated Storm Water Management (iSWM) Based Program that the City is required to develop by the Environmental Protection Agency (EPA). Contract costs related to street sweeping and mowing services decreased \$95,501 due to budget reductions.

# REPORT NOTES CONTINUED

## DECEMBER 2011

### **Civic Center**

Civic Center lease fees are lower by \$13,703 from the prior year due to fewer corporate business events as a result of the competitive market. This additionally impacts ancillary services with food and beverage revenues decreasing by \$16,865, and service charges and equipment rental revenues, functions of food and beverage sales, lower by \$1,554 and \$33,838, respectively. Hotel/motel tax revenues increased \$34,699 primarily due to fewer delinquent hotels in the current period. Electric payments decreased \$31,514 due to timing of payments. Contract costs for an outside advertising agency decreased \$90,585 due timing of the utilization of an outside advertising agency to compile a strategic media plan to promote Plano as a tourism and meeting destination for overnight visitors. Grant awards in support of Historic Preservation and the Cultural Arts are based on a fixed percentage of budgeted hotel/motel tax receipts. Historic Preservation and Cultural Arts grant awards increased \$46,818 and \$45,618, respectively, primarily due to an increase in budgeted hotel/motel tax revenues for the current year. Personnel costs increased \$32,475 due to a 2% across the board pay increase effective September 26, 2011.

### **Golf Course**

The Golf Course was closed for renovation during most of October and opened on October 31<sup>st</sup> in the current year. Pecan Hollow Golf Course was closed 34 days in the current, and year to date rounds played are up by 2,830. In the prior year, the Golf Course closed for renovations in November and revenues totaled \$65,580 prior to the closure. Current year revenue totaled \$117,702. Personnel services increased \$64,638 due to the golf course being fully staffed. The Park and Recreation Administration Fund and the Golf Course Renovation Fund reimbursed the Golf Course fund \$75,934 for golf course renovations in the prior year. Increased software costs of \$6,749 relate to a new on-line tee time reservation system.

### **Recreation Revolving**

Recreation fee revenue increased \$96,940 due to Carpenter Recreation Center re-opening after a six month renovation project. Carpenter Recreation Center re-opened August 5, 2011. Professional contract costs for printing of the Leisure Guide increased \$73,700 due to timing.



## **SECTION 1A**

### **FINANCIAL SUMMARY**

**City of Plano  
Comprehensive Monthly Financial Report**

**MONTHLY FINANCIAL SUMMARY REPORT  
THROUGH DECEMBER 31 OF FISCAL YEARS 2012, 2011, AND 2010  
GENERAL FUND**

	<b>Fiscal Year</b>	<b>Annual Budget</b>	<b>3 Months Actual</b>	<b>Actual/ Budget</b>	<b>Performance Index *</b>
<b>REVENUES:</b>					
<b>Ad valorem tax</b>	2012	\$ 78,254,045	30,560,658	39.1%	156.21
	2011	76,291,685	27,642,894	36.2%	144.93
	2010	82,436,251	27,685,337	33.6%	134.34
<b>Sales tax</b>	2012	57,012,269	18,154,344	31.8%	127.37
	2011	57,012,269	15,275,851	26.8%	107.18
	2010	57,821,890	14,011,754	24.2%	96.93
<b>Other revenue</b>	2012	49,654,414	12,497,838	25.2%	100.68
	2011	49,822,530	11,041,222	22.2%	88.64
	2010	<u>49,997,631</u>	<u>11,060,503</u>	22.1%	88.49
<b>TOTAL REVENUE</b>	2012	184,920,728	61,212,840	33.1%	132.41
	2011	183,126,484	53,959,967	29.5%	117.86
	2010	<u>190,255,772</u>	<u>52,757,594</u>	27.7%	110.92
<b>EXPENDITURES &amp; ENCUMBRANCES:</b>					
<b>Current operating</b>	2012	\$ 195,269,133	45,189,450	23.1%	92.57
	2011	196,031,891	44,980,812	22.9%	91.78
	2010	197,663,823	46,927,927	23.7%	94.97
<b>Capital outlay</b>	2012	1,000,000	906,649	90.7%	362.66
	2011	1,026,000	1,087,735	106.0%	424.07
	2010	<u>1,010,000</u>	<u>815,770</u>	80.8%	323.08
<b>Total expenditures and encumbrances</b>	2012	196,269,133	46,096,099	23.5%	93.94
	2011	197,057,891	46,068,547	23.4%	93.51
	2010	<u>198,673,823</u>	<u>47,743,697</u>	24.0%	96.12
<b>Excess (deficiency) of revenues over (under) expenditures</b>	2012	(11,348,405)	15,116,741	-	-
	2011	(13,931,407)	7,891,420	-	-
	2010	(8,418,051)	5,013,897	-	-
<b>OTHER FINANCING SOURCES (USES)</b>					
<b>Transfers in</b>	2011	18,435,944	4,608,986	25.0%	100.00
	2010	19,741,695	5,760,674	29.2%	116.72
	2009	19,486,530	4,871,633	25.0%	100.00
<b>Transfers out</b>	2012	(20,641,085)	(4,992,869)	24.2%	96.76
	2011	(19,929,334)	(4,982,333)	25.0%	100.00
	2010	<u>(20,344,972)</u>	<u>(5,086,243)</u>	25.0%	100.00
<b>NET CHANGE IN FUND BALANCES</b>	2012	(13,553,546)	14,732,858		
	2011	(14,119,046)	8,669,761		
	2010	(9,276,493)	4,799,287		
<b>FUND BALANCES-BEGINNING</b>	2012		44,833,725		
	2011		41,400,577		
	2010		<u>42,744,130</u>		
<b>FUND BALANCES-ENDING DECEMBER 31</b>	2012		59,566,583		
	2011		50,070,338		
	2010		<u>47,543,417</u>		

\* The Performance Index is a projection of the City's proximity to arriving at budget figures at this point in time. It is calculated taking twelve months divided by the number of months completed to date in the current fiscal year times 100 multiplied by the actual/budget percentage.

**MONTHLY FINANCIAL SUMMARY REPORT  
THROUGH DECEMBER 31 OF FISCAL YEARS 2012, 2011, AND 2010  
WATER AND SEWER FUND**

	<u>Fiscal Year</u>	<u>Annual Budget</u>	<u>3 Months Actual</u>	<u>Actual/ Budget</u>	<u>Performance Index</u>
<b>REVENUES:</b>					
<b>Water and sewer revenue</b>	2012	\$ 118,768,398	27,738,995	23.4%	93.42
	2011	114,814,263	28,250,040	24.6%	98.42
	2010	114,488,347	24,799,821	21.7%	86.65
<b>Other fees and service charges</b>	2012	3,252,285	706,448	21.7%	86.89
	2011	3,026,852	597,856	19.8%	79.01
	2010	<u>2,818,831</u>	<u>596,930</u>	21.2%	84.71
<b>TOTAL REVENUE</b>	2012	122,020,683	28,445,443	23.3%	93.25
	2011	117,841,115	28,847,896	24.5%	97.92
	2010	<u>117,307,178</u>	<u>25,396,751</u>	21.6%	86.60
<b>EXPENSES &amp; ENCUMBRANCES:</b>					
<b>Capital outlay</b>	2012	20,849	112,598	540.1%	2160.26
	2011	-	23,934	0.0%	0.00
	2010	-	1,134,742	0.0%	0.00
<b>Other expenses &amp; encumbrances</b>	2012	87,733,539	24,540,407	28.0%	111.89
	2011	79,534,355	18,141,845	22.8%	91.24
	2010	<u>78,000,112</u>	<u>18,096,753</u>	23.2%	92.80
<b>Total expenses and encumbrances</b>	2012	87,754,388	24,653,005	28.1%	112.37
	2011	79,534,355	18,165,779	22.8%	91.36
	2010	<u>78,000,112</u>	<u>19,231,495</u>	24.7%	98.62
<b>Excess (deficiency) of revenues over (under) expenses</b>	2012	34,266,295	3,792,438	-	-
	2011	38,306,760	10,682,117	-	-
	2010	39,307,066	6,165,256	-	-
<b>TRANSFERS IN (OUT)</b>					
<b>Transfers in</b>	2012	-	-	0.0%	-
	2011	-	-	0.0%	-
	2010	-	-	0.0%	-
<b>Transfers out</b>	2012	(34,849,160)	(8,412,290)	24.1%	96.56
	2011	(33,965,035)	(8,491,259)	25.0%	100.00
	2010	<u>(38,482,630)</u>	<u>(9,620,657)</u>	25.0%	100.00
<b>CHANGE IN NET ASSETS</b>	2012	\$ (582,865)	(4,619,852)		
	2011	4,341,725	2,190,858		
	2010	824,436	(3,455,401)		
<b>TOTAL NET ASSETS-BEGINNING</b>	2012		364,250,750		
	2011		343,560,326		
	2010		<u>324,231,841</u>		
<b>TOTAL NET ASSETS-ENDING DECEMBER 31</b>	2012		359,630,898		
	2011		345,751,184		
	2010		<u>320,776,440</u>		

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**MONTHLY FINANCIAL SUMMARY REPORT  
THROUGH DECEMBER 31 OF FISCAL YEARS 2012, 2011, AND 2010  
SUSTAINABILITY AND ENVIRONMENTAL SERVICES FUND**

	<u>Fiscal Year</u>	<u>Annual Budget</u>	<u>3 Months Actual</u>	<u>Actual/ Budget</u>	<u>Performance Index</u>
<b>REVENUES:</b>					
<b>Commerical solid waste franchise</b>	2012	\$ 6,834,921	1,770,402	25.9%	103.61
	2011	6,504,545	2,503,493	38.5%	153.95
	2010	6,709,797	1,554,693	23.2%	92.68
<b>Refuse collection revenue</b>	2012	13,418,184	3,184,559	23.7%	94.93
	2011	13,172,550	3,176,271	24.1%	96.45
	2010	13,005,330	3,169,900	24.4%	97.50
<b>Other fees and service charges</b>	2012	2,962,558	677,006	22.9%	91.41
	2011	2,455,656	523,482	21.3%	85.27
	2010	<u>2,508,431</u>	<u>415,445</u>	16.6%	66.25
<b>TOTAL REVENUE</b>	2012	23,215,663	5,631,967	24.3%	97.04
	2011	22,132,751	6,203,246	28.0%	112.11
	2010	<u>22,223,558</u>	<u>5,140,038</u>	23.1%	92.52
<b>EXPENSES &amp; ENCUMBRANCES:</b>					
<b>Capital outlay</b>	2012	667,000	85,191	12.8%	51.09
	2011	6,500	9,250	142.3%	569.23
	2010	-	-	0.0%	0.00
<b>Other expenses &amp; encumbrances</b>	2012	21,814,011	6,527,676	29.9%	119.70
	2011	21,502,075	6,045,637	28.1%	112.47
	2010	<u>21,209,293</u>	<u>5,871,579</u>	27.7%	110.74
<b>Total expenses and encumbrances</b>	2012	22,481,011	6,612,867	29.4%	117.66
	2011	21,508,575	6,054,887	28.2%	112.60
	2010	<u>21,209,293</u>	<u>5,871,579</u>	27.7%	110.74
<b>Excess (deficiency) of revenues over (under) expenses</b>	2012	734,652	(980,900)	-	-
	2011	624,176	148,359	-	-
	2010	1,014,265	(731,541)	-	-
<b>TRANSFERS IN (OUT)</b>					
<b>Transfers in</b>	2012	100,000	25,000	25.0%	100.00
	2011	100,000	25,000	25.0%	100.00
	2010	100,000	25,000	25.0%	100.00
<b>Transfers out</b>	2012	(1,264,415)	(316,104)	25.0%	100.00
	2011	(1,275,905)	(318,976)	25.0%	100.00
	2010	<u>(1,288,707)</u>	<u>(322,177)</u>	25.0%	100.00
<b>CHANGE IN NET ASSETS</b>	2012	\$ (429,763)	(1,272,004)		
	2011	(551,729)	(145,617)		
	2010	(174,442)	(1,028,718)		
<b>TOTAL NET ASSETS-BEGINNING</b>	2012		2,190,138		
	2011		2,128,099		
	2010		<u>1,677,124</u>		
<b>TOTAL NET ASSETS-ENDING DECEMBER 31</b>	2012		918,134		
	2011		1,982,482		
	2010		<u>648,406</u>		

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**MONTHLY FINANCIAL SUMMARY REPORT  
THROUGH DECEMBER 31 OF FISCAL YEARS 2012, 2011, AND 2010  
MUNICIPAL DRAINAGE FUND**

	<b>Fiscal Year</b>	<b>Annual Budget</b>	<b>3 Months Actual</b>	<b>Actual/Budget</b>	<b>Performance Index</b>
<b>REVENUES:</b>					
<b>Fees and service charges</b>	2012	\$ 5,158,231	1,313,155	25.5%	101.83
	2011	5,145,367	1,297,613	25.2%	100.88
	2010	5,007,613	1,274,168	25.4%	101.78
<b>Miscellaneous revenue</b>	2012	26,000	8,809	33.9%	135.52
	2011	42,440	(9,421)	-22.2%	-88.79
	2010	85,000	8,681	10.2%	40.85
<b>TOTAL REVENUE</b>	2012	5,184,231	1,321,964	25.5%	102.00
	2011	5,187,807	1,288,192	24.8%	99.32
	2010	5,092,613	1,282,849	25.2%	100.76
<b>EXPENSES &amp; ENCUMBRANCES:</b>					
<b>Capital outlay</b>	2012	-	3,398	0.0%	-
	2011	300,000	-	0.0%	0.00
	2010	-	-	0.0%	-
<b>Other expenses &amp; encumbrances</b>	2012	2,628,169	762,410	29.0%	116.04
	2011	2,604,071	668,395	25.7%	102.67
	2010	3,026,620	730,722	24.1%	96.57
<b>Total expenses and encumbrances</b>	2012	2,628,169	765,808	29.1%	116.55
	2011	2,904,071	668,395	23.0%	92.06
	2010	3,026,620	730,722	24.1%	96.57
<b>Excess (deficiency) of revenues over (under) expenses</b>	2012	2,556,062	556,156	-	-
	2011	2,283,736	619,797	-	-
	2010	2,065,993	552,127	-	-
<b>TRANSFERS OUT</b>					
<b>Operating transfers out</b>	2012	(3,290,690)	(822,673)	25.0%	100.00
	2011	(3,291,318)	(822,830)	25.0%	100.00
	2010	(2,991,845)	(747,961)	25.0%	100.00
<b>CHANGE IN NET ASSETS</b>	2012	(734,628)	(266,517)		
	2011	(1,007,582)	(203,033)		
	2010	(925,852)	(195,834)		
<b>TOTAL NET ASSETS-BEGINNING</b>	2012		32,725,438		
	2011		32,455,677		
	2010		23,065,380		
<b>TOTAL NET ASSETS-ENDING DECEMBER 31</b>	2012		32,458,921		
	2011		32,252,644		
	2010		22,869,546		

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**MONTHLY FINANCIAL SUMMARY REPORT  
THROUGH DECEMBER 31 OF FISCAL YEARS 2012, 2011, AND 2010  
NONMAJOR BUSINESS-TYPE FUNDS**

	<b>Fiscal Year</b>	<b>Annual Budget</b>	<b>3 Months Actual</b>	<b>Actual/ Budget</b>	<b>Performance Index</b>
<b>REVENUES:</b>					
Hotel/motel tax	2012	\$ 4,567,687	1,101,454	24.1%	96.46
	2011	3,946,116	1,066,755	27.0%	108.13
	2010	4,494,486	1,004,620	22.4%	89.41
Other revenue	2012	6,310,469	1,278,092	20.3%	81.01
	2011	5,590,680	1,133,073	20.3%	81.07
	2010	6,761,751	1,280,805	18.9%	75.77
<b>TOTAL REVENUE</b>	2012	10,878,156	2,379,546	21.9%	87.50
	2011	9,536,796	2,199,828	23.1%	92.27
	2010	11,256,237	2,285,425	20.3%	81.21
<b>EXPENSES &amp; ENCUMBRANCES:</b>					
Capital outlay	2012	-	6,749	0.0%	-
	2011	-	-	0.0%	-
	2010	-	-	0.0%	-
Other expenses & encumbrances	2012	10,831,426	3,018,974	27.9%	111.49
	2011	10,427,098	2,763,271	26.5%	106.00
	2010	12,218,004	2,853,288	23.4%	93.41
<b>Total expenses and encumbrances</b>	2012	10,831,426	3,025,723	27.9%	111.74
	2011	10,427,098	2,763,271	26.5%	106.00
	2010	12,218,004	2,853,288	23.4%	93.41
<b>Excess (deficiency) of Revenues over (under) expenses</b>	2012	46,730	(646,177)	-	-
	2011	(890,302)	(563,443)	-	-
	2010	(961,767)	(567,863)	-	-
<b>TRANSFERS OUT:</b>					
Operating transfers out	2012	(560,376)	(140,094)	25.0%	100.00
	2011	(454,772)	(113,693)	25.0%	100.00
	2010	(577,806)	(144,452)	25.0%	100.00
<b>CHANGE IN NET ASSETS</b>	2012	(513,646)	(786,271)		
	2011	(1,345,074)	(677,136)		
	2010	(1,539,573)	(712,315)		
<b>TOTAL NET ASSETS-BEGINNING</b>	2012		8,611,952		
	2011		10,264,683		
	2010		10,801,647		
<b>TOTAL NET ASSETS-ENDING DECEMBER 31</b>	2012		7,825,681		
	2011		9,587,547		
	2010		10,089,332		

\* The Performance Index is a projection of the City's proximity to arriving at budget figures at this point in time. It is calculated taking twelve months divided by the number of months completed to date in the current fiscal year times 100 multiplied by the actual/budget percentage.

CITY OF PLANO, TEXAS  
EQUITY IN TREASURY POOL  
December 2011

FUND NO.	FUND NAME	CASH	EQUITY IN TREASURY POOL	TOTAL 12/31/2011	TOTAL 10/1/2011	TOTAL 12/31/2010
<b>GENERAL FUND:</b>						
01	General	\$ 39,033	50,057,570	50,096,603	44,178,414	45,650,573
77	Payroll	-	2,971,117	2,971,117	3,390,701	2,223,264
		39,033	53,028,687	53,067,720	47,569,115	47,873,837
<b>DEBT SERVICE FUND:</b>						
03	G.O. Debt Service	-	14,168,370	14,168,370	2,057,646	16,565,503
		-	14,168,370	14,168,370	2,057,646	16,565,503
<b>CAPITAL PROJECTS:</b>						
21	Senior Center Facilities	-	322,963	322,963	322,158	287,571
22	Recreation Center Facilities	-	1,247,152	1,247,152	1,244,673	1,196,025
23	Street Enhancement	-	1,767,225	1,767,225	1,763,711	1,711,239
25	1991 Police & Courts Facility	-	1,529,523	1,529,523	1,526,482	1,500,535
27	1991 Library Facility	-	909,256	909,256	907,448	890,970
28	1991 Fire Facility	-	3,878,916	3,878,916	3,871,202	3,779,462
29	Technology Improvements	-	1,725,918	1,725,918	1,693,852	1,457,056
31	Municipal Facilities	-	505,386	505,386	503,832	470,810
32	Park Improvements	-	7,281,354	7,281,354	7,266,875	6,515,500
33	Street & Drainage Improvement	-	15,266,344	15,266,344	15,391,886	11,056,326
35	Capital Reserve	-	44,328,268	44,328,268	44,618,657	44,398,709
38	DART L.A.P.	-	268,248	268,248	267,714	263,164
39	Spring Creekwalk	-	24,454	24,454	24,405	23,990
52	Park Service Areas	-	4,951,002	4,951,002	4,911,270	4,628,933
53	Creative & Performing Arts	-	2,287,424	2,287,424	2,282,875	2,302,141
54	Animal Control Facilities	-	342,358	342,358	341,677	335,869
59	Service Center	-	125,637	125,637	125,387	123,255
60	Joint Use Facilities	-	659,651	659,651	658,339	647,116
85	Public Arts	-	128,183	128,183	127,928	123,648
160	TXDOT-SH121	-	10,331,432	10,331,432	10,401,335	12,595,649
109	G.O. Bond Clearing - 2010	-	1,855,269	1,855,269	2,254,050	6,431,799
110	G.O. Bond Clearing - 1999	-	387,522	387,522	386,751	292,091
190	G.O. Bond Clearing - 2000	-	3,608,435	3,608,435	3,601,260	3,592,556
230	Tax Notes Clearing - 2001	-	1,115,550	1,115,550	1,113,332	1,110,641
240	G.O. Bond Clearing - 2001-A	-	-	-	-	181,747
250	Tax Notes Clearing - 2001-A	-	59,842	59,842	59,723	59,578
270	G.O. Bond Refund/Clearing - 2003	-	4,065	4,065	4,057	38,316
089	C.O. Bond Clearing - 2006	-	144,635	144,635	144,347	143,998
102	G.O. Bond Clearing - 2007	-	56,915	56,915	73,511	125,786
105	Tax Notes Clearing - 2007	-	-	-	-	-
082	G.O. Bond Clearing - 2008	-	-	-	-	(10,199)
083	Tax Notes Clearing - 2008	-	-	-	-	2,703,992
106	G.O. Bond Clearing - 2009	-	1,897,625	1,897,625	2,615,881	7,498,188
150	Tax Notes Clearing - 2009	-	-	-	-	6,362,320
220	Tax and Revenue C.O. Clearing - 2010	-	8,672,778	8,672,778	8,960,547	9,975,830
92	G.O. Bond Clearing - 2011	-	11,272,812	11,272,812	13,257,914	-
120	G.O. Bond Refund/Clearing - 2011	-	27,019,021	27,019,021	-	-
		-	153,975,163	153,975,163	130,723,079	132,814,611
<b>ENTERPRISE FUNDS:</b>						
26	Municipal Drainage CIP	-	371,140	371,140	370,402	349,134
34	Sewer CIP	-	12,805,195	12,805,195	12,276,808	11,513,540
36	Water CIP	-	16,569,507	16,569,507	17,552,619	13,708,486
37	Downtown Center Development	-	193,959	193,959	178,323	147,290
41	Water & Sewer - Operating	1,088,680	21,144,183	22,232,863	17,531,332	5,126,412
42	Water & Sewer - Debt Service	-	441,592	441,592	340,240	736,773
43	Municipal Drainage - Debt Service	-	4,077,705	4,077,705	3,814,759	3,446,911
44	W & S Impact Fees Clearing	-	-	-	-	1,241
45	Sustainability & Environmental Services	650	294,594	295,244	979,603	1,123,106
46	Convention & Tourism	2,717	2,121,918	2,124,635	2,621,632	1,750,455
81	Friends of Plano Centre	-	4,065	4,065	4,057	3,988
47	Municipal Drainage	-	3,386,564	3,386,564	3,471,104	3,898,906
48	Municipal Golf Course	-	(62,529)	(62,529)	75,720	139,850
49	Property Management	-	-	-	-	303,209
51	Recreation Revolving	350	1,207,491	1,207,841	1,561,444	986,020
330	Municipal Drain Rev Bond Clearing - 2007	-	231,396	231,396	230,936	590,503
340	Municipal Drain Rev Bond Clearing - 2008	-	470,845	470,845	840,954	2,141,957
107	Municipal Drain Rev Bond Clearing - 2009	-	1,694,267	1,694,267	1,690,898	1,796,028
260	Municipal Drain Rev Bond Clearing - 2010	-	3,452,734	3,452,734	3,445,868	3,625,343
		1,092,397	68,404,626	69,497,023	66,986,699	51,389,152

CITY OF PLANO, TEXAS  
EQUITY IN TREASURY POOL  
December 2011

FUND NO.	FUND NAME	CASH	EQUITY IN TREASURY POOL	TOTAL 12/31/2011	TOTAL 10/1/2011	TOTAL 12/31/2010
<b>SPECIAL REVENUE FUNDS:</b>						
2	Sproles Library	-	34,413	34,413	34,344	41,151
4	TIF-Mall	-	-	-	-	-
5	TIF-East Side	-	9,630,537	9,630,537	9,630,537	7,634,571
11	LLEBG-Police Grant	-	75,052	75,052	40,057	78,824
12	Criminal Investigation	-	1,542,909	1,542,909	1,513,827	1,430,886
13	Grant	95	(463,835)	(463,740)	(222,091)	(996,037)
14	Wireline Fees	-	12,446,151	12,446,151	12,129,621	11,053,335
15	Judicial Efficiency	-	114,971	114,971	112,383	103,904
16	Industrial	-	-	-	-	18,434
17	Intergovernmental	-	511,802	511,802	422,397	532,638
18	Government Access/CATV	-	552,613	552,613	462,736	442,293
19	Teen Court Program	-	55,905	55,905	54,802	53,821
20	Municipal Courts Technology	-	1,699,208	1,699,208	1,773,888	1,661,891
24	American Recovery/Reinv Act Grant	-	133,756	133,756	(50,420)	(1,060,157)
55	Municipal Court-Building Security Fees	-	969,906	969,906	993,762	1,062,264
56	911 Reserve Fund	-	-	-	-	-
57	State Library Grants	-	(1,078)	(1,078)	(1,077)	(2,987)
67	Disaster Relief	-	659,260	659,260	634,527	675,121
68	Animal Shelter Donations	-	61,628	61,628	50,976	279,586
73	Memorial Library	-	360,628	360,628	365,883	427,867
86	Juvenile Case Manager	-	464,359	464,359	421,522	362,668
87	Traffic Safety	-	3,624,403	3,624,403	4,948,673	2,712,171
88	Child Safety	-	1,303,839	1,303,839	1,221,749	1,503,374
		95	33,776,427	33,776,522	34,538,096	28,015,618
<b>INTERNAL SERVICE FUNDS:</b>						
6	Public Safety Technology	-	2,080,131	2,080,131	2,075,995	2,024,474
9	Technology Infrastructure	-	(7,114)	(7,114)	(7,100)	(7,850)
58	PC Replacement	-	486,536	486,536	391,116	531,127
61	Equipment Maintenance	200	425,035	425,235	389,755	469,642
62	Information Technology	-	4,884,090	4,884,090	4,667,712	5,225,240
63	Office Services	-	-	-	-	-
64	Warehouse	100	42,666	42,766	177,953	150,548
65	Property/Liability Loss	-	3,991,962	3,991,962	4,389,684	3,951,663
66	Technology Services	-	8,111,143	8,111,143	7,469,315	7,838,411
71	Equipment Replacement	-	16,826,507	16,826,507	15,626,623	12,401,738
78	Health Claims	-	24,375,792	24,375,792	22,026,966	17,129,547
79	Parkway Service Ctr. Expansion	-	(28,243)	(28,243)	(28,187)	(28,118)
		300	61,188,505	61,188,805	57,179,832	49,686,422
<b>FIDUCIARY FUNDS:</b>						
7	Unclaimed Property	-	68,018	68,018	67,882	66,729
8	Library Training Lab	-	2,816	2,816	2,811	2,763
69	Collin County Seized Assets	-	113,592	113,592	115,709	175,166
74	Developers' Escrow	-	2,459,168	2,459,168	2,454,278	2,338,993
75	Plano Economic Development Trust	-	-	-	-	23,462
76	Economic Development	-	-	-	-	1,150,312
170	Economic Development Incentive Fund	-	17,289,452	17,289,452	16,052,538	16,007,754
84	Rebate	-	867,210	867,210	892,286	1,425,512
		-	20,800,256	20,800,256	19,585,504	21,190,691
<b>TOTAL</b>		\$ 1,131,825	405,342,034	406,473,859	358,639,971	347,535,834
<b>TRUST FUNDS</b>						
		<b>CASH</b>	<b>TRUST INVESTMENTS</b>	<b>TOTAL 12/31/2011</b>	<b>TOTAL 10/1/2011</b>	<b>TOTAL 12/31/2010</b>
72	Retirement Security Plan	-	73,968,262	73,968,262	73,968,261	73,591,868
91	115 Trust	-	35,288,306	35,288,306	34,831,879	34,125,809
<b>TOTAL TRUST FUNDS</b>		\$ -	109,256,568	109,256,568	108,800,140	107,717,677

A Treasury Pool fund has been created for the purpose of consolidating cash and investments. All City funds not restricted or held in trust are included in this consolidated fund. Each fund's "Equity in Treasury Pool" represents the fund's proportionate share of the Treasury Pool Fund. At December 31, 2011 the Treasury Pool, including an adjustment to Fair Value as required by GASB 31, consisted of the following:

Cash	56,060,368
Local Government Investment Pool	24,697,974
Texas Daily	24,413,464
Federal Securities	265,108,021
Certificates of Deposit	32,468,749
Fair Value Adjustment	807,358
Interest Receivable	1,786,100
	<u>405,342,034</u>

# HEALTH CLAIMS FUND THROUGH DECEMBER 31 OF FISCAL YEARS 2011 AND 2010

City of Plano  
Health Claims Fund  
YTD December, 2011

Health Claims Fund	1 month Variance			1 month Variance			1 month Variance			Year to Date Variance		
	FY 11-12 October	FY 10-11 October	Favorable (Unfavorable)	FY 11-12 November	FY 10-11 November	Favorable (Unfavorable)	FY 11-12 December	FY 10-11 December	Favorable (Unfavorable)	FY 11-12 Total	FY 10-11 Total	Favorable (Unfavorable)
<b>Revenues</b>												
Employees Health Ins. Contributions	\$ 422,843	\$ 353,987	68,856	\$ 426,808	\$ 175,243	251,565	\$ 429,246	\$ 426,272	2,974	1,278,897	955,502	323,395
Employers Health Ins. Contributions	1,668,311	1,736,993	(68,682)	1,689,193	1,908,043	(218,850)	1,693,892	1,690,575	3,317	5,051,396	5,335,611	(284,215)
Contributions for Retirees	70,742	96,426	(25,684)	80,915	73,090	7,825	53,952	60,026	(6,074)	205,609	229,542	(23,933)
Cobra Insurance Receipts	2,609	4,745	(2,136)	3,171	5,230	(2,059)	3,661	4,291	(630)	9,441	14,266	(4,825)
Retiree Insurance Receipts	57,643	65,708	(8,065)	74,202	92,125	(17,923)	77,654	64,788	12,866	209,499	222,621	(13,122)
Retiree Contributions	-	-	-	(57,643)	-	(57,643)	(74,202)	(157,833)	83,631	(131,845)	(157,833)	25,988
Employer Contribution-OPEB	320,183	327,195	(7,012)	323,400	324,967	(1,567)	323,235	324,638	(1,403)	966,818	976,800	(9,982)
Interest	7,010	17,843	(10,833)	52,890	19,256	33,634	(14,499)	(79,601)	65,102	45,401	(42,502)	87,903
<b>Total Revenues</b>	<b>2,549,341</b>	<b>2,602,897</b>	<b>(53,556)</b>	<b>2,592,936</b>	<b>2,597,954</b>	<b>(5,018)</b>	<b>2,492,939</b>	<b>2,333,156</b>	<b>159,783</b>	<b>7,635,216</b>	<b>7,534,007</b>	<b>101,209</b>
<b>Transfers Out</b>												
Transfers Out	336,379	336,379	-	336,379	-	336,379	336,379	786,196	(449,817)	1,009,137	1,122,575	113,438
<b>Expenses</b>												
Insurance	136,813	103,562	(33,251)	137,493	103,412	(34,081)	138,169	102,762	(35,407)	412,475	309,736	(102,739)
Contracts- Professional Svc.	5,276	34,614	29,338	24,956	8,900	(16,056)	5,342	26,106	20,764	35,574	69,620	34,046
Contracts- Other	79,876	75,513	(4,363)	104,705	98,351	(6,354)	93,753	93,553	(200)	278,334	267,417	(10,917)
Health Claims Paid Reinsurance	303	417	114	-	-	-	-	-	-	303	417	114
Retiree Claims	-	(191,240)	(191,240)	(331,308)	-	331,308	(248,279)	(541,941)	(293,662)	(579,587)	(733,181)	(153,594)
Health Claims - Prescription	284,103	228,347	(55,756)	266,623	266,003	(620)	263,679	273,403	9,724	814,405	767,753	(46,652)
Health Claims Paid -UHC	1,140,868	1,352,419	211,551	1,040,633	1,596,103	555,470	1,220,071	1,406,369	186,298	3,401,572	4,354,891	953,319
Cobra Insurance Paid	118	190	72	159	304	145	166	121	(45)	443	615	172
Retiree Insurance Paid	7,350	7,107	(243)	7,744	7,143	(601)	7,357	7,107	(250)	22,451	21,357	(1,094)
Retiree Insurance Paid- Medicare	54,304	50,180	(4,124)	34,148	26,359	(7,789)	9,243	13,762	4,519	97,695	90,301	(7,394)
<b>Total Expenses</b>	<b>1,709,011</b>	<b>1,661,109</b>	<b>(47,902)</b>	<b>1,285,153</b>	<b>2,106,575</b>	<b>821,422</b>	<b>1,489,501</b>	<b>1,381,242</b>	<b>(108,259)</b>	<b>4,483,665</b>	<b>5,148,926</b>	<b>665,261</b>
<b>Net Increase (decrease)</b>	<b>503,951</b>	<b>605,409</b>	<b>(101,458)</b>	<b>971,404</b>	<b>491,379</b>	<b>1,152,783</b>	<b>667,059</b>	<b>165,718</b>	<b>(398,293)</b>	<b>\$ 2,142,414</b>	<b>\$ 1,262,506</b>	<b>879,908</b>
Health Claims Fund Balance - Cumulative	\$ 22,581,674	\$ 14,666,531	7,915,143	\$ 23,553,078	\$ 15,157,910	8,395,168	\$ 24,220,137	\$ 15,323,628	8,896,509			

## ANALYSIS OF PROPERTY LIABILITY LOSS FUND THROUGH DECEMBER 31 OF FISCAL YEARS 2012, 2011 & 2010

PROPERTY LIABILITY LOSS FUND	Fiscal Year 2012	Fiscal Year 2011	Fiscal Year 2010
Claims Paid per General Ledger	\$515,295	\$416,288	\$206,143
Net Judgments/Damages/Attorney Fees	\$76,204	\$106,934	\$122,954
<b>Total Expenses</b>	<b>\$591,499</b>	<b>\$523,222</b>	<b>\$329,097</b>



## **SECTION 2**

### **ECONOMIC ANALYSIS**

**City of Plano  
Comprehensive Monthly Financial Report**

# ECONOMIC ANALYSIS DECEMBER 2011

**General Fund Revenue  
December YTD  
Figure I**

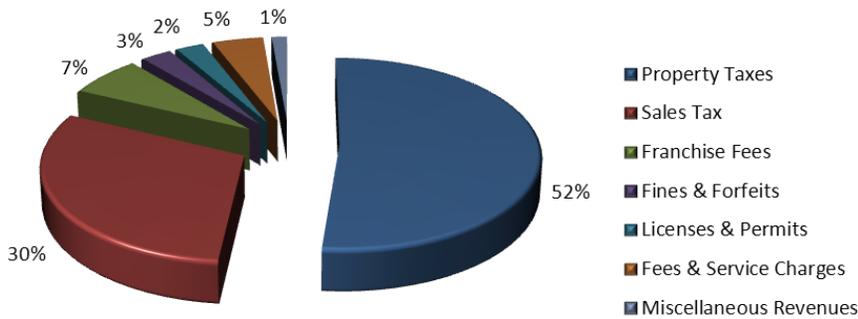


Figure I shows a breakdown of the various sources of revenues for the City's General Fund year to date through December 31, 2011. The largest category is Property Tax in the amount of \$30,560,658. Closest behind Property Tax is Sales Tax in the amount of \$18,073,561 and Franchise Fees with a total of \$3,974,326.

**General Fund Expenditures and Encumbrances  
December YTD  
Figure II**

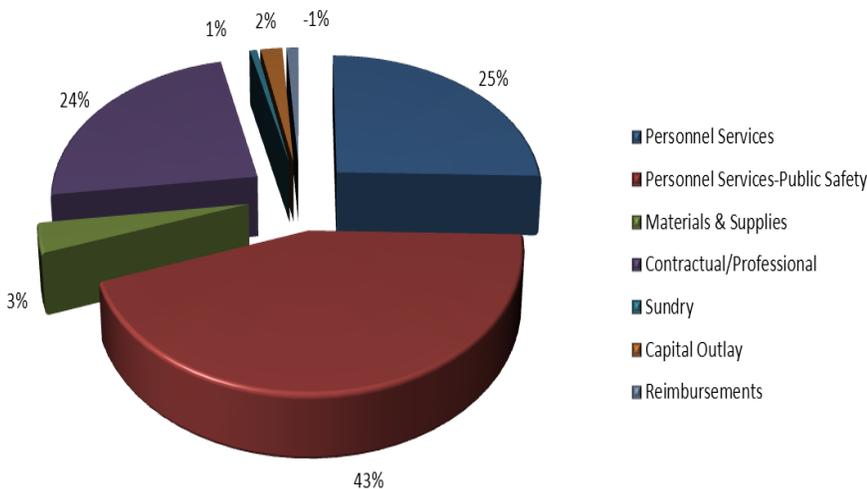


Figure II shows a breakdown of the various expenditures and encumbrances for the City's General Fund Year to Date through December 31, 2011. The largest category is Personnel Services-Public Safety in the amount of \$20,717,914 which includes the police, fire, fire-civilian and public safety communications departments. Closest behind that category are Personnel Services (for all other departments) totaling \$11,970,302 and Contractual and Professional Services totaling \$11,081,543.

# ECONOMIC ANALYSIS

## DECEMBER 2011

**Sales Tax Comparisons**  
**City of Plano and Area Cities**  
**Figure III**

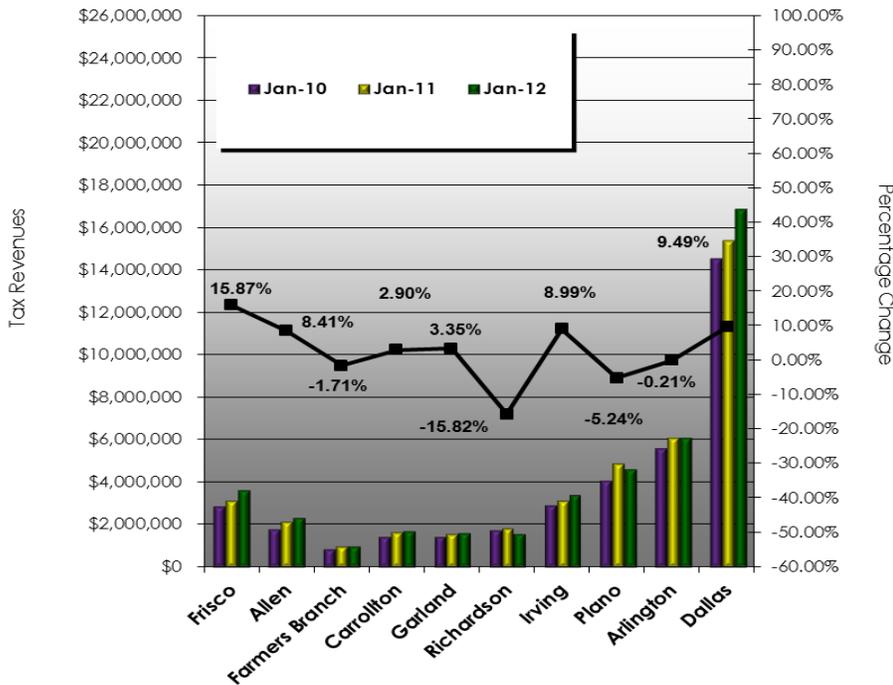
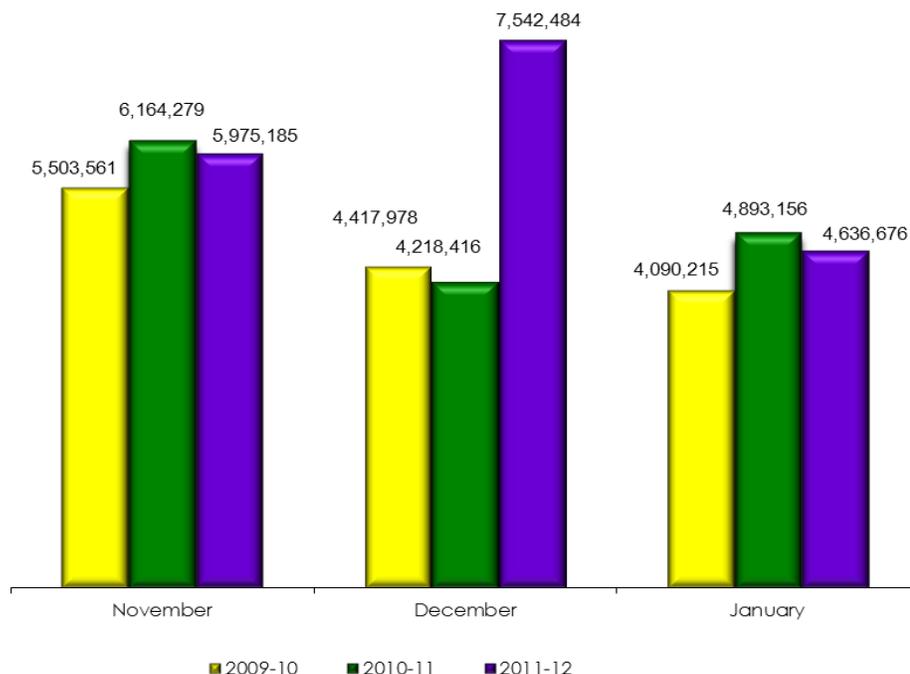


Figure III shows sales tax allocations collected in the months of January 2010, January 2011 and January 2012 for the City of Plano and nine area cities. Each of the cities shown has a sales tax rate of 1%, except for the cities of Allen and Frisco, which have a 2% rate, but distribute half of the amount shown in the graph to 4A and 4B development corporations within their respective cities, and the City of Arlington which has a 1.75% sales tax rate with .25% dedicated to road maintenance and .50% for funding of the Dallas Cowboys Complex Development Project. In the month of January the City of Plano received \$4,636,676 from this 1% tax.

The percentage change in sales tax allocations for the area cities, comparing January 2011 to January 2012, ranged from -15.82% for the City of Richardson to 15.87% for the City of Frisco.

**Sales Tax**  
**Actual Monthly Revenue**  
**Figure IV**



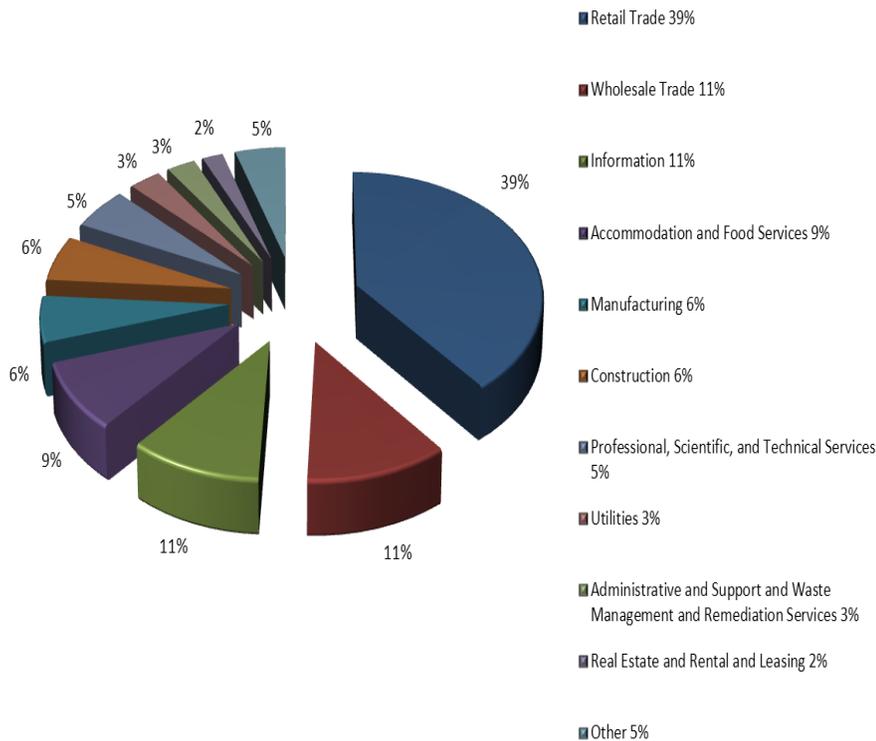
Sales tax allocation of \$4,636,676 was remitted to the City of Plano in the month of January. This amount represents a decrease of 5.24% compared to the amount received in January 2010. Sales tax revenue is generated from the 1% tax on applicable business activity within the City. These taxes were collected by businesses filing monthly returns, reported in November to the State, and received in January by the City of Plano.

Figure IV represents actual sales and use tax receipts for the months of November, December, and January of fiscal years 2009-2010, 2010-2011, and 2011-2012.

# ECONOMIC ANALYSIS

## DECEMBER 2011

Sales and Use Tax by NAICS Code  
Figure V



The North American Industry Classification System (NAICS) is the standard used by Federal statistical agencies in classifying business establishments for the purpose of collecting, analyzing, and publishing statistical data related to the U.S. business economy.

Figure V shows the percentage of sales and use tax by NAICS Code collected in January 2012.

Some examples in each code are as follows:

**Retail Trade:** Walmart, Casual Male, Macy's

**Wholesale Trade:** Insight Direct, Medistim, Officemax

**Information:** Ericsson, Muzak, Verizon Online

**Accommodation and Food Services:** Panera, Heartland Food Products, Wendy's

**Manufacturing:** Dell Marketing, Prince Castle, Raytheon

**Construction:** Ace Fence, T&B Boiler, Structure Solutions

**Professional, Scientific, and Technical Services:** SAS Institute, Gladson, General Datatech

**Utilities:** Ambit Texas, True Electric, Cirro Group

**Administrative, Support, Waste Management, and Remediation Services:** Grogreen, Ottco, Hadden Landscaping

**Real Estate, Rental, and Leasing:** Blockbuster, Continental Leasing Company, Netflix

**All other NAICS codes: Other Services (except Public Administration, Finance and Insurance, Arts, Entertainment, and Recreation, Management of Companies and Enterprises, Health Care and Social Assistance, Mining, Public Administration, Unknown, Transportation and Warehousing, Educational Services, Agricultural, Forestry, Fishing, and Hunting):** Five Star Ford of Plano, MBM Marketing, Viewpoint Bank, Colonial Savings, LA Fitness, All for Kidz, O'Reilly Group, Capital Contractors, Carefusion Solutions, Assisted Living Concepts, Chevron, Blue Star Pipe, Collin County, City of Allen, Oliver Marine, Galactek Corp, Signature Towing, JCL Logistics, Plano ISD, Coaxis, Plants Alive, Treeland Nursery

# ECONOMIC ANALYSIS

## DECEMBER 2011

**Cumulative Jobs Created in Plano**  
**Figure VI**

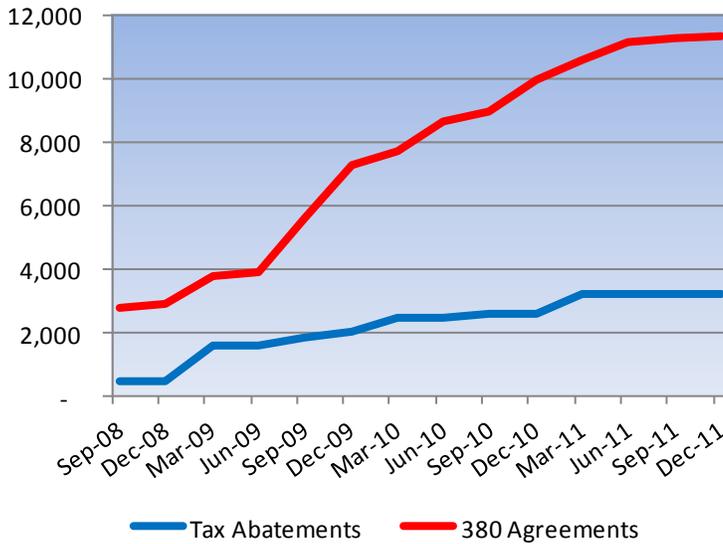


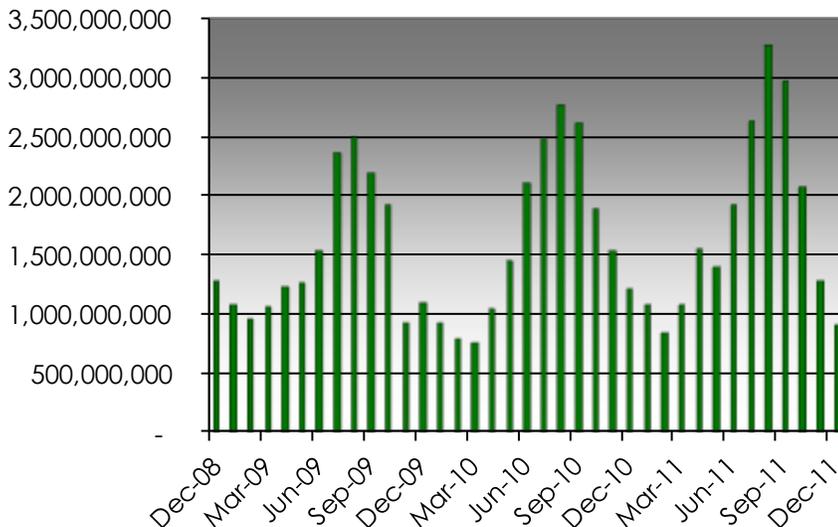
Figure VI, left, tracks the number of jobs cumulatively beginning 3rd quarter 2008 created in Plano due to the City entering into either a Property Tax Abatement Agreement or a 380 Economic Development Agreement (380 agreement).

The City of Plano often uses property tax abatements to attract new industry and commercial enterprises, and to encourage the retention and development of existing businesses. The City can limit the property taxes assessed on real property or tangible personal property located on real property due to the repairs or improvements to the property. Only property located within a reinvestment zone is eligible for a tax abatement agreement. During the 4th quarter of 2011, there were no jobs created via tax abatement agreements.

Enacted by the Texas Legislature in 1991, 380 Agreements let cities make loans and grants of public money to businesses or developers in return for building projects within the city. Cities often pay these grants from the increase in sales or property taxes generated by the project. During the 4th quarter of 2011, 77 jobs were created via 380 agreements.

Please note that the quarterly jobs created in this figure are based on the date the agreement was passed by City Council.

**Local Water Consumption**  
**(Gallons)**  
**Figure VII**

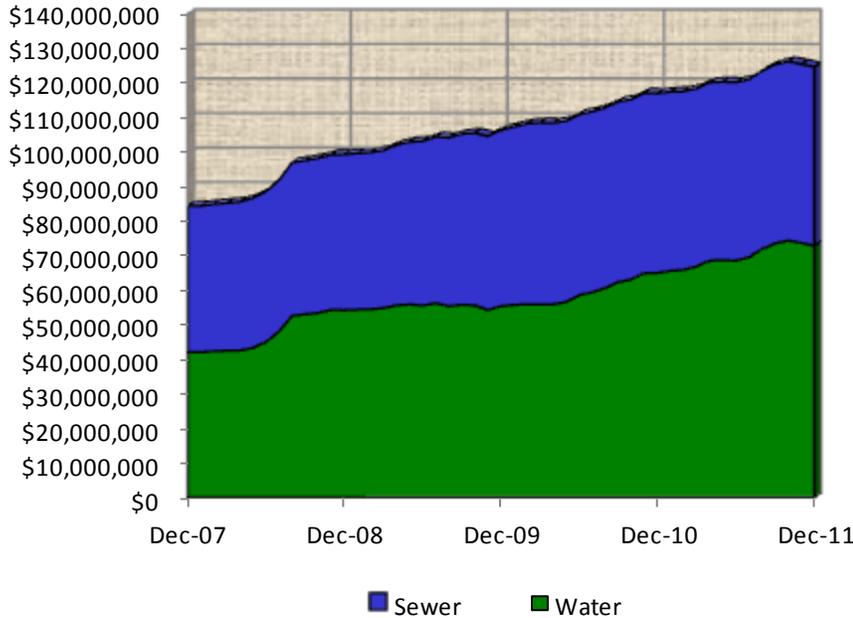


In December, the City of Plano pumped 977,884,000 gallons of water from the North Texas Municipal Water District (NTMWD). Consumption was 914,583,590 gallons among 79,504 billed water accounts while billed sewer accounts numbered 75,790. The minimum daily water pumpage was 26,677,000 gallons, which occurred on Sunday, December 25<sup>th</sup>. Maximum daily pumpage was 46,201,000 gallons and occurred on Thursday, December 1<sup>st</sup>. This month's average daily pumpage was 31,545,000 gallons.

Figure VII shows the monthly actual local water consumption.

# ECONOMIC ANALYSIS DECEMBER 2011

## Annualized Water & Sewer Billings Figure VIII

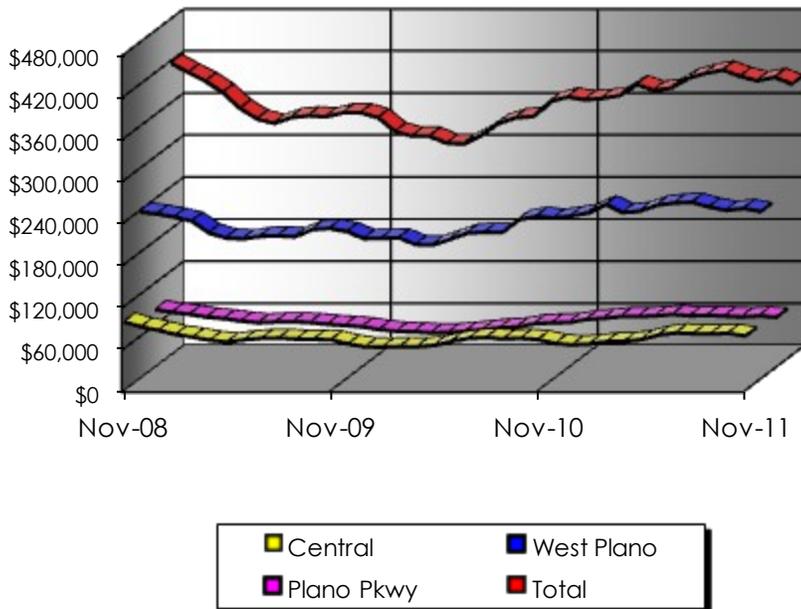


The actual water and sewer customer billing revenues in December were \$3,510,334 and \$4,199,860 representing a decrease of 19.73% and an increase of 0.38% respectively compared to December 2010 revenues. The aggregate water and sewer accounts netted \$7,710,194 for a decrease of 9.90%.

December consumption brought annualized revenue of \$72,809,946 for water and \$51,776,477 for sewer, totaling \$124,586,423. This total represents an increase of 6.56% compared to last year's annualized revenue.

Figure VIII represents the annualized billing history of water and sewer revenues for December 2007 through December 2011.

## Hotel/Motel Occupancy Tax Six Month Trend Figure IX



November revenue from hotel/motel occupancy tax was \$363,568. This represents an increase of \$25,298 or 7.48% compared to November 2010. The average monthly revenue for the past six months was \$386,516, an increase of 6.12% from the previous year's average. The six-month average for the Central area increased to \$77,506, the West Plano average increased to \$238,285, and the Plano Pkwy average increased to \$70,725 from the prior year.

The six month trend amount will not equal the hotel/motel taxes reported in the financial section. The economic report is based on the amount of taxes earned during a month, while the financial report indicates when the City received the tax.

\*The November revenue and central average excludes the Best Western Hotel. This hotel did not make their occupancy tax payment by the CMFR submission deadline.

# ECONOMIC ANALYSIS DECEMBER 2011

## Unemployment Rates Unadjusted Rate Comparison

Figure X

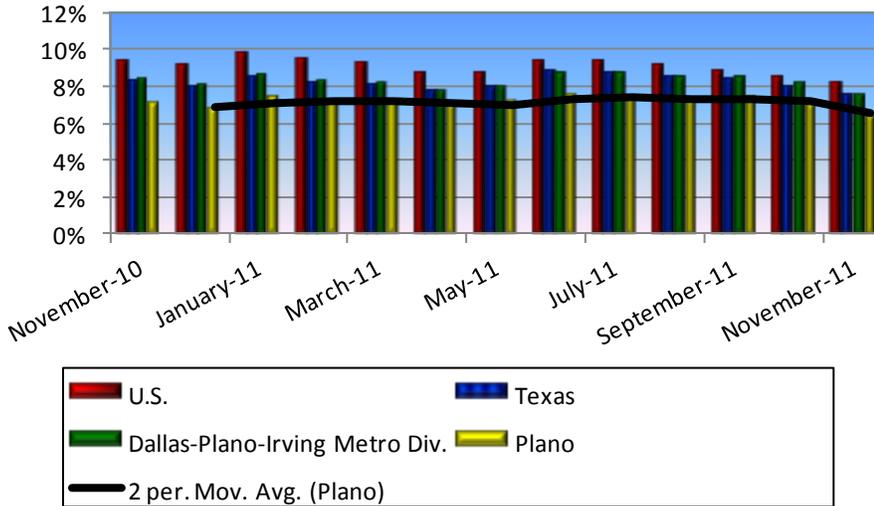


Figure X shows unadjusted unemployment rates based on the Bureau of Labor Statistics U.S. City Average, and Local Area Unemployment Statistics estimates for the State of Texas, the Dallas-Plano-Irving Metropolitan Division and the City of Plano from November 2010 to November 2011.

## Average Home Selling Price By City

Figure XI

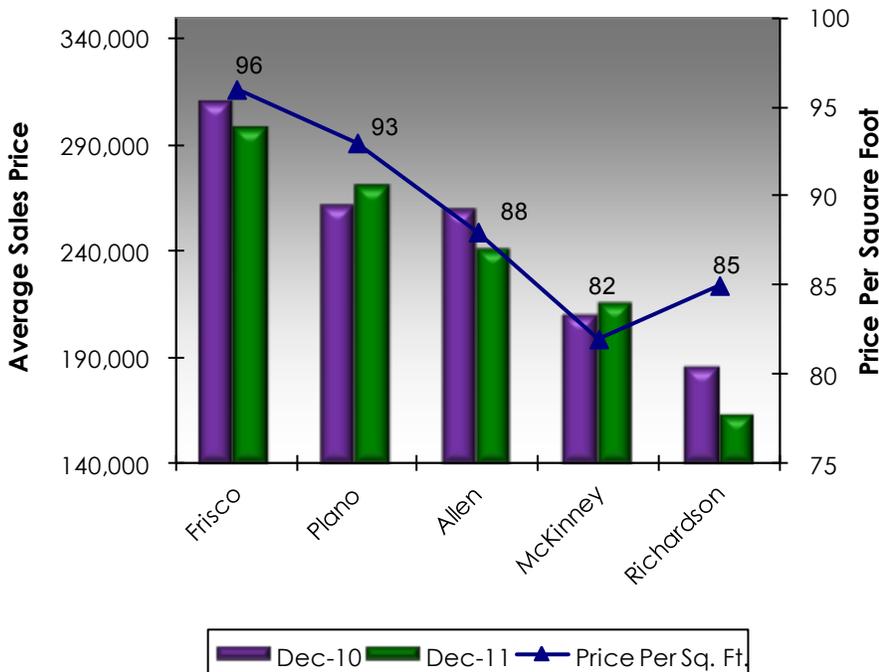


Figure XI shows the average home selling price for the months of December 2010 and December 2011 for the City of Plano and four area cities. The average price per square foot is also included for each city for the month of December 2011. The average sales price in Plano has increased \$8,864 from December 2010 at \$261,570 to December 2011 at \$270,434.

Please note that the average sales price and price per square foot can change significantly from month to month due to the location of the properties sold.

# ECONOMIC ANALYSIS

## DECEMBER 2011

**Real Estate Recap**  
**Figure XII**

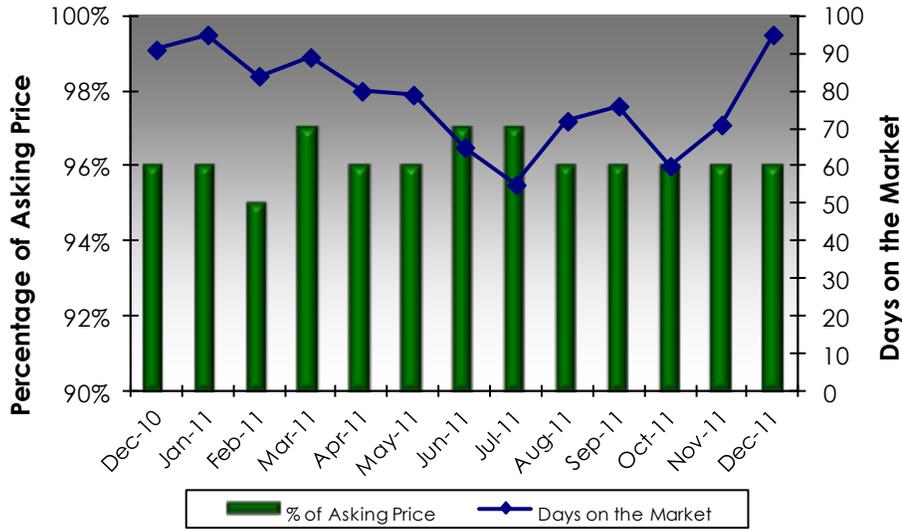


Figure XII represents the percentage of sales price to asking price for single family homes for the past year along with days on the market. The percentage of asking price had no change from December 2010 to December 2011 at 96%. Days on the market increased from 91 to 95 days in December 2010 and December 2011.



## **SECTION 3**

### **INVESTMENT REPORT**

#### **City of Plano Comprehensive Monthly Financial Report**

Funds of the City of Plano are invested in accordance with Chapter 2256 of the "Public Funds Investment Act." The Act clearly defines allowable investment instruments for local governments. The City of Plano Investment Policy incorporates the provisions of the Act and all investment transactions are executed in compliance with the Act and the Policy.

# INVESTMENT REPORT

## DECEMBER 2011

Interest received during December totaled \$85,191 and represents interest paid on maturing investments and coupon payments on investments. Interest allocation is based on average balances within each fund during the month. The two-year Treasury note yield decreased throughout the month of December starting at 0.27% and ending at .25%.

As of December 31, a total of \$392,740,381 was invested in the Treasury Fund. Of this amount, \$56,094,743 was General Obligation Bond Funds, \$5,849,242 was Municipal Drainage Revenue Bond Funds, and \$330,796,396 was in the remaining funds.

Metrics	Current Month Actual	Fiscal YTD	Prior Fiscal YTD	Prior Fiscal Year Total
Funds Invested (1)	\$27,197,805	\$56,505,045	\$77,645,910	\$222,169,916
Interest Received (2)	\$85,191	\$711,004	\$580,714	\$6,424,799
Weighted Average Maturity (in days) (3)	458		670	
Modified Duration (4)	1.22		1.78	
Average 2-Year T-Note Yield (5)	0.26%		0.42%	

\* See interest allocation footnote on Page C-3.

- (1) Does not include funds on deposit earning a "NOW" rate, and/or moneys in investment pools or cash accounts.
- (2) Cash Basis. Amount does not include purchased interest.
- (3) The length of time (expressed in days) until the average investment in the portfolio will mature. The Prior fiscal YTD column represents current month, prior year.
- (4) Expresses the measurable change in the value of the portfolio in response to a 100-basis-point (1%) change in interest.
- (5) Compares 2011 to 2010 for the current month.

### Month-to-Month Comparison

Metrics	November 2011	December 2011	Difference
Portfolio Holding Period Yield	0.80%	0.78%	-0.02% (-2 Basis Points)
Average 2-Year T-Note Yield	0.25%	0.26%	+0.01% (+1 Basis Points)

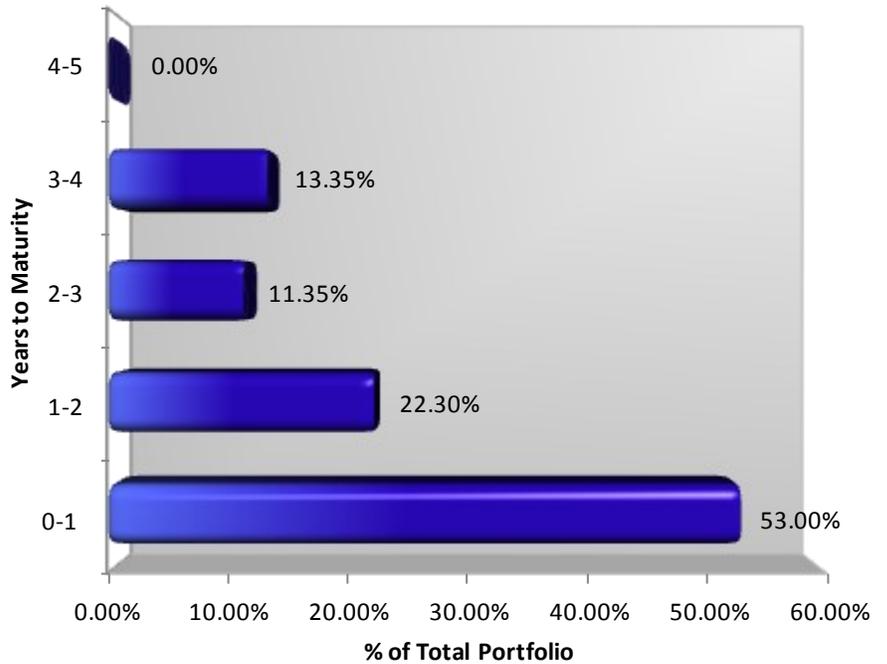
# INVESTMENT REPORT DECEMBER 2011

## Portfolio Maturity Schedule

Figure I

Years to Maturity*	Book Value	% Total
0-1	214,436,753	53.00%
1-2	90,244,297	22.30%
2-3	45,926,136	11.35%
3-4	54,031,246	13.35%
4-5	0	0.00%
<b>Total</b>	<b>\$404,638,432</b>	<b>100.00%</b>

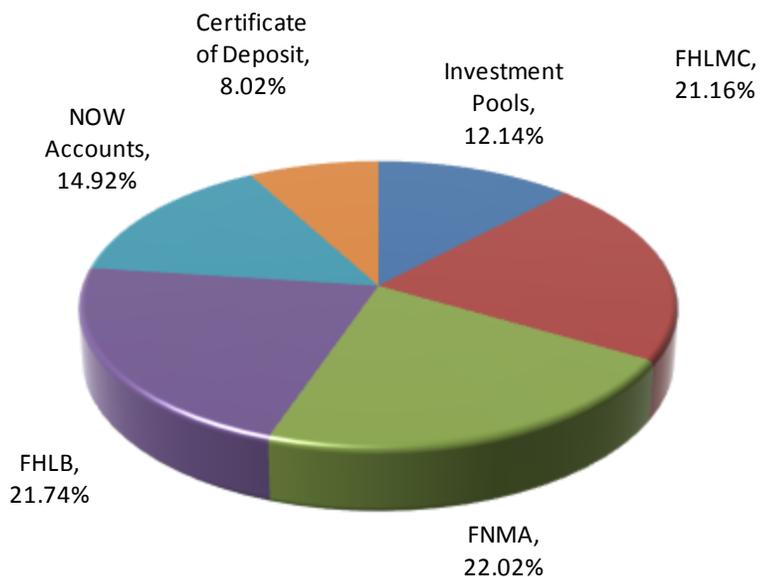
\*Does not take into consideration callable issues that can, if called, significantly shorten the Weighted Average Maturity.



## Portfolio Diversification

Figure II

Type	Book Value	% Total
Investment Pools	49,111,439	12.14%
FHLMC	85,609,857	21.16%
FNMA	89,102,889	22.02%
FHLB	87,962,392	21.74%
NOW Account	60,383,107	14.92%
Certificate of Deposit	32,468,749	8.02%
<b>Total</b>	<b>\$404,638,432</b>	<b>100.00%</b>



# INVESTMENT REPORT

## DECEMBER 2011

### Allocated Interest/Fund Balance

Figure III

Fund	Beginning Fund Balance 12/31/2011	Allocated Interest Current Month	Fiscal Y-T-D	Ending Fund Balance 12/31/2011	% of Total
General	50,083,851	(26,280)	69,041	50,057,571	12.75%
G. O. Debt Services	14,173,908	(5,538)	3,185	14,168,370	3.61%
Street & Drainage Improvements	15,275,553	(9,209)	30,318	15,266,344	3.89%
Sewer CIP	12,812,879	(7,684)	24,925	12,805,195	3.26%
Capital Reserve	44,355,159	(26,891)	89,176	44,328,268	11.29%
Water & Sewer Operating	21,157,233	(13,050)	40,266	21,144,183	5.38%
Water & Sewer Debt Service	441,848	(256)	748	441,592	0.11%
Park Service Area Fees	4,953,986	(2,984)	9,814	4,951,002	1.26%
Property/ Liability Loss	3,994,336	(2,373)	7,707	3,991,963	1.02%
Information Services	8,115,963	(4,820)	15,154	8,111,143	2.07%
Equipment Replacement	16,836,667	(10,160)	32,631	16,826,507	4.28%
Developer's Escrow	2,460,652	(1,483)	4,891	2,459,169	0.63%
G. O. Bond Funds	56,128,896	(34,153)	46,834	56,094,743	14.28%
Municipal Drainage Bond Clearing	5,852,789	(3,547)	11,990	5,849,242	1.49%
Grants - TXDOT	10,337,668	(6,236)	20,680	10,331,432	2.63%
Econ. Dev. Incentive Fund	17,299,767	(10,315)	32,845	17,289,452	4.40%
Other	108,690,165	(65,960)	249,320	108,624,205	27.66%
<b>Total</b>	<b>392,972,320</b>	<b>(230,939)</b>	<b>689,525</b>	<b>392,740,381</b>	<b>100%</b>

Footnote: All City funds not restricted or held in trust are included in the Treasury Pool. As of December 30, 2011 allocated interest to these funds include an adjustment to fair value as required by GASB 31.

### Portfolio Statistics

Figure IV

Month	Total Invested (End of Month)	Portfolio Yield	# of Securities Purchased*	Maturities/ Sold/ Called	Weighted Ave. Mat. (Days)	# of Securities
November, 2010	318,660,783	1.16%	0	1	738	73
December, 2010	348,897,264	1.07%	3	2	670	74
January, 2011	389,343,109	0.95%	2	2	571	74
February, 2011	425,653,149	1.06%	5	2	657	77
March, 2011	421,613,916	1.02%	3	4	636	76
April, 2011	407,908,065	1.04%	0	1	634	75
May, 2011	408,080,361	0.98%	3	6	577	72
June, 2011	401,666,181	0.90%	0	4	534	68
July, 2011	398,442,203	0.92%	6	3	573	71
August, 2011	397,444,451	0.89%	2	4	536	69
September, 2011	364,919,596	0.83%	1	4	497	66
October, 2011	350,553,290	0.86%	3	1	518	66
November, 2011	381,210,639	0.80%	1	1	455	66
December, 2011	404,438,432	0.78%	3	0	458	71

\*Does not include investment pool purchases or changes in NOW account balances.

# INVESTMENT REPORT DECEMBER 2011

## Equity in Treasury Pool By Major Category Figure V

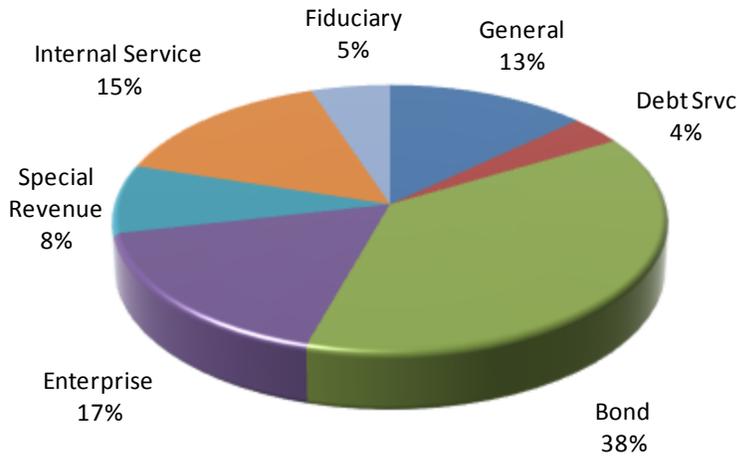


Figure V shows a breakdown of the various sources of funds for the City's Treasury Pool as of December 31, 2011. The largest category is the Bond Funds in the amount of \$153,975,163. Closest behind are the Enterprise Funds with a total of \$69,497,023 and the Internal Service Funds with \$61,188,805.

## Annualized Average Portfolio Figure VI

The annualized average portfolio for December 31, 2011 was \$395,956,116. This is an increase of \$37,474,918 when compared to the December 2010 average of \$358,481,198.

